

MAS 90 and MAS 200 3.70 Enhancements

Some of the Significant New Features and Benefits

With the new 3.70 enhancements, you'll gain even more insight into your business than ever. Key enhancements boost the ease of use that Best customers have always relied upon, while adding functionality that makes sense to businesses in today's customer service oriented world.

CORE ENHANCEMENTS

ACCOUNTS PAYABLE:

- Now you can pay a vendor using a credit card, tracking all payments to the credit card company, but keeping the activity, history records and 1099 information with the actual vendor. (See example on back.)
- Enhanced functionality lets you modify Accounts Payable and Payroll check forms to comply with ANSI standards. It's easier than ever to ensure that MAS 90 checks can be processed according to recently introduced banking industry standards.

ACCOUNTS RECEIVABLE:

- In Accounts Receivable, retain monthly cash receipts information for as long as you want to keep it.
- Accept customer credit cards to pay invoices using Accounts Receivable Cash Receipts Entry. Plus, you can perform batch authorization of those payments automatically by adding the Credit Card Processing module.
- Store multiple credit card numbers for each customer, right in Accounts Receivable. The software will also track the name and address of the cardholder for each card, to streamline validation and enhance security.
- Now you can respond to billing questions immediately. New enhancements let you Print Statements and Aging Reports specific to the selected customer, directly from within Customer Maintenance and Customer Inquiry.

- Print an Accounts Receivable Aging Report to balance against the General Ledger, by selecting the new option to Exclude Future Transactions by Transaction Date.

GENERAL LEDGER:

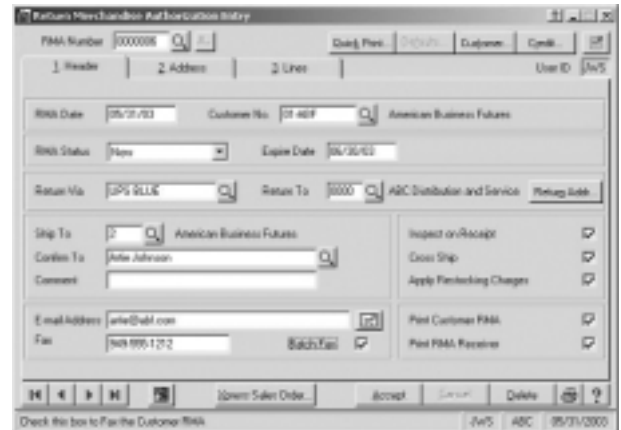
- Discover more flexibility creating General Ledger Custom Financials with editing features previously available only to customers using the Client Write Up module.

GLOBAL ENHANCEMENTS

- Now you can ensure selected forms are printed exactly where you want them. Version 3.70 lets you save printer settings for Crystal Reports, by user and by terminal.
- New "not equal to" selection criteria lets you perform even more pinpointed searches with the Advanced Lookup Engine (ALE).
- A new utility lets individual users change their own user ID password.

INVENTORY WARRANTY TRACKING

- Warranty expiration dates for inventory items are now automatically calculated, based on selected setup options and customized warranty codes.
- Each Inventory item is assigned a Warranty Code that automatically displays in several data entry programs. When the item is shipped or invoiced, the warranty expiration date is calculated, added to the invoice, and retained in Invoice History. The Warranty Code and Expiration Date can easily be printed on the Sales Order, Invoice and/or Packing Slip.
- During RMA Entry in the new Return Merchandise Authorization module, a warning message will be displayed if an item is being returned past the warranty expiration date.



RMA Entry

NEW RETURN MERCHANDISE AUTHORIZATION MODULE

- Return Merchandise Authorization (RMA) is a new module that lets you enter, track and resolve customer returns. RMA provides for receiving of returned items, shipping of replacement items, processing of vendor returns, and creation of restocking fees. Perhaps most importantly, it gives you a clearer view of RMAs for return trend analysis. RMA requires the Sales Order and Inventory Management modules, and can optionally integrate with the Purchase Order module. For further details, see the RMA module information sheet.

WORK ORDER ENHANCEMENTS

- With the Work Order module, you can now choose to backflush labor and overhead, as well as material, to effectively capture manufacturing costs without labor-intensive data entry.
- See improved costing calculations for partially completed work orders that use Automatic, Backflush or Manual issue types.

REMOTE SOLUTIONS ENHANCEMENTS

- During Timekeeper data entry, you can now apply multipliers for double time or overtime, and even override the billing rate. This reduces the number of time entry edits that need to take place later.
- Management approval can now be entered during Timekeeper data entry, or edited within the management approval screen streamlining the approval process.
- Timekeeper transaction history now includes billed dollar amounts, in addition to time amounts, complete with drill-down to invoice history. This allows for more meaningful analysis of the transaction history.
- A new MAS 90 feature reduces Palm OS sync time, by letting you select how Timekeeper Remote and Remote Salesperson information is updated.
- Remote Salesperson now lets you use bar code scanning for customer and inventory item entry. The new feature speeds up data entry, and helps ensure accuracy of salespeople in the field.

BARCODE INTEGRATION WITH STARSHIP

Unattended imports can be uploaded into either Invoice Data Entry or Shipping Data Entry. When Shipping Data Entry is selected, the operator can gain instant access to shipping software by clicking the StarShip icon if Starship is purchased and installed.

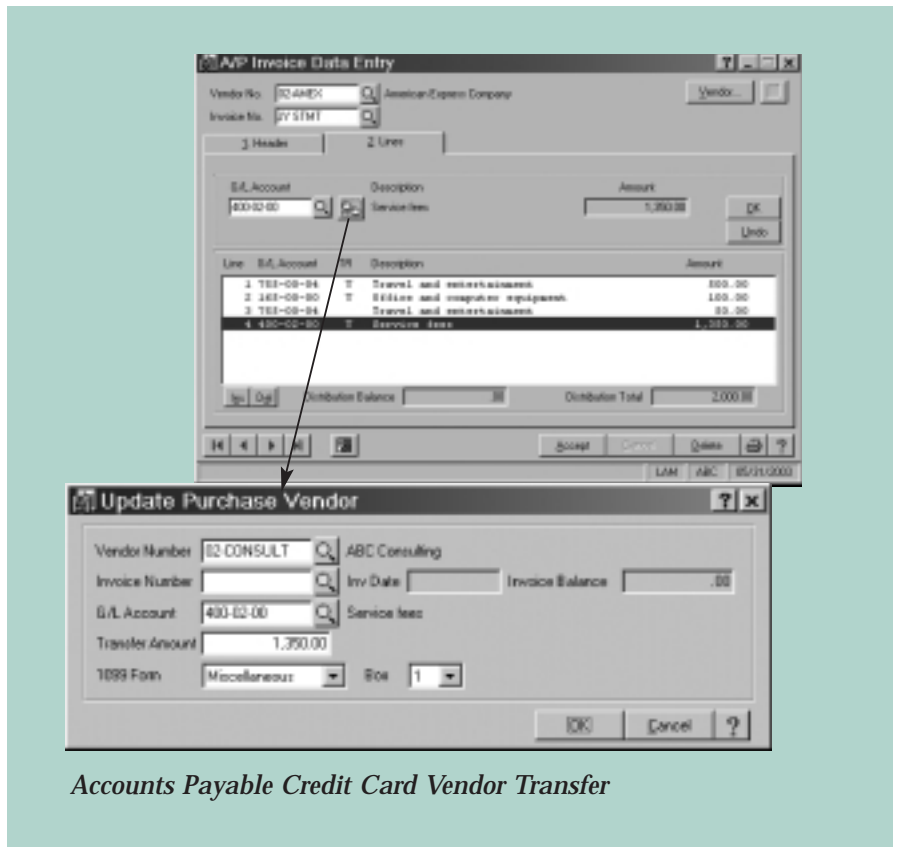
BUSINESS ALERTS

New sample alerts have been created to make the Business Alerts module even more useful in your business. There are new alerts designed for Job Cost and Purchase Order, as well as additional alerts for the core applications.

To facilitate delivery of the new alerts, Best will distribute them electronically. The new alerts and instructions will be available for download through a direct link that is included in the What's New page of the 3.70 Launcher for MAS 90 and MAS 200. As an alternative, you can contact Best Customer Support and Services to receive them via e-mail after you receive version 3.70.

CREDIT CARD PROCESSING

Version 5.3.6 of PCCharge Payment Server has been released with 3.70. This new version includes the Auto-Settle utility, which allows a client workstation to schedule and initiate



Accounts Payable Credit Card Vendor Transfer

end-of-day settlement for terminal based processors. Plus, you can now have the ability to print PCCharge reports directly from the PCCharge client, which means no more walking to the server to run the end-of-day or print reports.

FRONT OFFICE POWERED BY ACT!

ACT! will take advantage of the new RMA functionality by adding access to MAS 90 and MAS 200 RMA inquiry within ACT!

FRONT OFFICE POWERED BY SALESLOGIX

To fully integrate the new RMA module within your organization, access to RMA Inquiry from within SalesLogix has been incorporated. A new DynaLink version 2.0 will ship with MAS 90 and MAS 200 version 3.70. DynaLink version 2.0 has been designed to enhance ease of use, increase performance and give your sales staff more information at their fingertips. The new features are as follows:

- Integrated scheduler for DynaLink synchronization makes the sync process faster and easier to manage.

- Item-specific pricing has been added to SalesLogix Order Entry.
- Integrated security based on Windows security, providing unified log-ins for your staff and streamlining system management.
- DynaSync Engine now runs as a service.
- New RMA tab in SalesLogix for RMA inquiry allows sales people to follow up with customers on the status of their returns in addition to their orders.
- Multi-threading synchronization to sync multiple mapping configurations simultaneously makes synchronization faster.

For an in-depth review of these exciting enhancements, consult the MAS 90 and MAS 200 3.70 Pre-Release Announcement.

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