



What am I missing in SAGE 100?

IF YOU ARE USING AN OLDER VERSION OF SAGE 100,

YOU ARE MISSING A LOT!

New features and functionality are added to each release of Sage 100 ERP business management software. Enhancements are incorporated as a direct result of customer requests, and from usability studies conducted on a regular basis.

Adding value and efficiencies to enable businesses to grow and work the way they want to is a top priority for each release.

LATEST VERSION ENHANCEMENTS

Version 2015 Enhancements

- ✓ Purchase Order History is now available similar to Sales Order History. Retain Deleted Purchase Orders and Deleted Lines from an Order is also available. New Business Insights Views have been added for the new Purchase Order History files.
- ✓ Ability to copy a Purchase Order from another Purchase Order, a Purchase Order Receipt or from an Accounts Payable Invoice.
- ✓ Vendor Name Field has been expanded to 50 characters.
- ✓ Ability to Reprint Quick Print Checks.
- ✓ The Activity Audit Log now retains a before and after reference of field changes for setup option changes.
- ✓ Ability to Sort On Multiple Columns is now available in several modules for various data selection windows, such as Invoice Payment Selection and Cash Receipt Entry.
- ✓ The Ship Via Field has been added to the Customer Ship-To Address file to allow for default shipping by location.
- ✓ Level 3 Credit Card Processing is now available for credit card payments entered in Sales Order Entry and Sales Order Invoice Entry.
- ✓ Ability to reauthorize a credit card transaction that has previously expired.
- ✓ One-click General Journal Entry reversal has been added to the Account Maintenance window to make reversing journal entries very easy.
- ✓ Inventory transaction types can now be assigned in a user's security role for Inventory Adjustments, Issues, Receipts, Sales and Transfers.
- ✓ Copy From buttons have been added to Inventory Product Line and Item Maintenance windows to make adding new master files easier.
- ✓ Over twenty new reports have been added to the Paperless Office Reports and Registers option.
- ✓ Payroll has been upgraded to be compliant with the new ACA Requirements, including the addition of the new 1094C and 1095C forms.
- ✓ Sage CRM can now access the Return Merchandise Authorization Entry screen.

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Version 2014 Enhancements

- ✓ Find customers, vendors and item descriptions by name instead of number with Autocomplete.
- ✓ Look up invoices with just a click using the new Invoice list flashlight.
- ✓ Search more easily with an improved Search grid window.
- ✓ Run multiple reports faster using the Print stay open option.
- ✓ Stay up-to-date with a range of important Payroll Enhancements.
- ✓ Quickly identify profitability with the Sage Intelligence Profitability Dashboard.
- ✓ **2014 Connections:**
- ✓ Do more to connect on the road with Sage Mobile Sales, Sage CRM and Sage Mobile Service.
- ✓ Control, automate and analyze your data with Sage Intelligence, now accessible through the Sage 100 ERP menu.
- ✓ Optimize inventory management with Sage Inventory Advisor.
- ✓ Enable electronic invoicing, receipts and online payments with Sage Billing and Payment.

Version 2013 Enhancements

- ✓ Reduce time navigating through your system using Visual Process Flows, which you can customize for your business, and by user role.
- ✓ Simplify the process of matching vendor invoices by using expanded Accounts Payable Invoice Number field.
- ✓ Experience increased flexibility of credit card processing through Sage Exchange including card-swipe capabilities, charges for repetitive invoices and Accounts Receivable invoices, and more.
- ✓ Efficiently designate customers and vendors as Inactive without losing historical information.
- ✓ Streamline bank reconciliation by viewing relevant bank information in convenient places, such as cleared checks in Accounts Payable Vendor Maintenance.
- ✓ Easily design new reports and modify existing ones using new Intelligence Reporting Report Designer enhancements.
- ✓ Align multiple ERP companies or divisions to a single CRM database.
- ✓ Process Sage 100 ERP quotes and orders in the familiar Sage CRM environment through Quick Order Entry screens without installing Sage 100 ERP on the workstation.
- ✓ Efficiently and cost effectively manage your shipping process and streamline rate shopping.
- ✓ Simplify your software update process using the new Sage Advisor Update console.

Version 4.5 Enhancements

- ✓ Free Sage CRM user included
- ✓ MAS 200 SQL as an optional database
- ✓ National Account Management in Accounts Receivable
- ✓ Automatically create Purchase Orders from Sales Orders
- ✓ Price level by customer and product line in Sales Order
- ✓ Commission rate table by Salesperson, Customer, Item
- ✓ Additional deduction calculation methods in Payroll
- ✓ Payroll data entry importing
- ✓ Reporting trees added to Report Designer in Sage MAS Intelligence
- ✓ **Connected Services such as:**
 - ✓ Business Credit Monitoring
 - ✓ Credit Card Processing powered by Sage Payment Solutions
 - ✓ Federal and State eFiling and Reporting
 - ✓ Payroll Services
 - ✓ Sales Tax for Sage, powered by AvaTax

Version 4.4 Enhancements

- ✓ Completion of 4.x Business Framework in Inventory, Purchase Order, and Bill of Materials
- ✓ Parallel Migration
- ✓ Customer Number Expansion to 20 characters
- ✓ Item Number Expansion to 30 characters
- ✓ Usability Improvements in PO and BOM
- ✓ Customizer Enhancements
- ✓ Web Services

Version 4.3 Enhancements

- ✓ New Paperless Office Module
- ✓ New Business Insights Features
- ✓ Enhanced Accounts Payable and Payroll Tax Reporting
- ✓ Improved Report and Form Windows
- ✓ Improved General Ledger Reports
- ✓ Enhanced Fixed Assets
- ✓ Enhanced Payroll for Direct Deposits
- ✓ Improved Split Commission Entry
- ✓ Enhanced Credit Card Processing
- ✓ Expanded Fax Driver Support



Version 4.1 Enhancements

- ✓ Expanded Global Enhancements
- ✓ Improved Customer Maintenance and Inquiries
- ✓ Enhanced Credit Limit Checking
- ✓ Improved Repetitive Invoice Entry
- ✓ Improved Cash Receipts Entry
- ✓ New Attachment Capability
- ✓ New Sales Order to Job Cost Integration
- ✓ Enhanced Sales Order Entry and S/O Invoice Entry
- ✓ Shipping Enhancements
- ✓ Enhanced Form and Reporting Capabilities
- ✓ Improved Auto Generate Invoice Selection
- ✓ New Lot and Serial Number Tracking Inquiry
- ✓ New and Enhanced Purge Utilities
- ✓ Enhanced Visual Integrator Capabilities

Version 4.05 Enhancements

- ✓ Expanded Validation and Default Options
- ✓ Improved Reports and Registers
- ✓ Expanded Comment Formatting Options
- ✓ Enhanced General Ledger Posting Options for Payroll and Accounts Payable
- ✓ Perpetual Job Cost History
- ✓ Improved Vendor and Invoice Payment Options
- ✓ Enhanced Department Setup

Version 4.0 Enhancements

- ✓ Business Insights Reporter - A Wizard-based Interface to Custom Reporting
- ✓ Simplified Data Export to Microsoft Excel
- ✓ Greater Flexibility with Security
- ✓ General Ledger Enhancements
- ✓ Reporting Enhancements
- ✓ Expanded Financial Statements
- ✓ Greater Flexibility with User-Defined Fields (UDFs)
- ✓ Enhanced Wide Area Network Support for MAS 200
- ✓ New Version of Business Alerts

Version 3.71 Enhancements

- ✓ Windows Script Capability in Customizer
- ✓ Independent Handling of Issue of Material, Labor, and Outside Processing Transactions in Work Order
- ✓ ACT! Version 6.01 Release
- ✓ Credit Card Processing
- ✓ New Capabilities in StarShip Link

Version 3.6 Enhancements

- ✓ Web-friendly Launcher
- ✓ Sales Order Shipping Entry
- ✓ StarShip and StarShip Link (Shipping System Integration)
- ✓ New e-Business Manager Products and Services Templates
- ✓ e-Business Manager Customization Features
- ✓ Enhanced Advanced Lookup Engine (ALE)
- ✓ Remote Solutions
- ✓ Expanded Options for Exploding Sales Kits
- ✓ Retain Temporary Customers with Paid Invoices
- ✓ Pinpointed Quantity Available
- ✓ Improved Handling of Backorders
- ✓ Easier Line Editing in Purchase Order and Sales Order Entry
- ✓ Extended Item Descriptions on the Sales Order Quote History Report
- ✓ General Ledger Account Descriptions in Sales Order Entry