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Sage ERP X3 and Sage Intelligence make good fiscal sense for the County Commissioners Association of Pennsylvania

CCAP COUNTY COMMISSIONERS™
ASSOCIATION OF PENNSYLVANIA
Serving Counties Since 1886

Customer
County Commissioners Association of Pennsylvania

Industry
Nonprofit association

Location
Harrisburg, Pennsylvania

Number of locations
1

System
Sage ERP X3
Sage Intelligence
Sage Fixed Assets

The County Commissioners Association of Pennsylvania (CCAP) is a statewide, nonprofit association representing Pennsylvania's 67 counties. The Association serves to strengthen the counties' ability to govern their own affairs and improve the well-being and quality of life of their constituents by effecting favorable state and federal legislation, programs, and policies, and by providing strategic programs, services, and training to its membership, county leaders, and their staff.

In recent years, the size and scope of CCAP has grown, prompting it to update its accounting and financial systems to keep pace. Sage ERP X3 is the solution CCAP selected to help support its mission for years to come.

Migrating from Sage 100 ERP
"The Association was using another Sage solution, Sage 100 ERP," explains Tim Waros, financial analyst with CCAP. "We were seeking more sophisticated financial reporting tools, and a more

robust platform to facilitate integrations with our other applications."

CCAP analyzed several solutions before selecting Sage ERP X3. "We remain impressed with Sage and its accounting solutions," Waros says. "We looked at other solutions from other publishers, but in the end, we made the choice to stay with Sage."

Fast to implement. Easy to use.
Once CCAP made the decision to migrate its operations to Sage ERP X3, the data conversion and financial package implementation process went quickly and smoothly.

The Association worked with a local Sage business partner to streamline the transition between Sage 100 ERP and Sage ERP X3. CCAP and the business partner were able to utilize the supplied import templates to help speed the data conversion and the highly configurable setup options to configure the software to meet CCAP's unique requirements.

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>
> Tim Waros
> Financial Analyst, County Commissioners Association of Pennsylvania

Challenge
As CCAP grew, the organization required more robust accounting and financial reporting tools to keep pace.

Solution
CCAP migrated from Sage 100 ERP to Sage ERP X3, and added Sage Intelligence and Sage Fixed Assets.

Results
Rapid, straightforward migration is helping to speed return on investment. Integration with other applications eliminates duplicate data entry and improves accuracy. Sage Intelligence speeds report generation leveraging the familiar Excel engine. The solution will pay for itself through the efficiencies gained.

> "Sage ERP X3 is surprisingly fast to implement; we were live within five months. It is also very easy to train people to use because of its intuitive navigation."

Tim Waros
Financial Analyst, County Commissioners Association of Pennsylvania

"You might think that such a powerful application would be difficult to implement and to use, but it's not," says Waros. "Sage ERP X3 is surprisingly fast to implement; we were live within five months. It is also very easy to learn because of its intuitive navigation."

Modern, industry-standard solution

Waros says the fact that CCAP could run Sage ERP X3 on the Microsoft SQL database was an important selling point. "SQL is an industry-standard platform, and our IT department was already proficient with the tools available for managing the database. The open architecture makes integration with our other systems much simpler."

CCAP also appreciates the web capabilities of Sage ERP X3. "We can run Sage ERP X3 through a web browser or as a desktop application," Waros notes, "making the product more easily accessible to users."

Integration with vital systems

Juggling multiple disconnected systems often leads to duplicate data entry within an organization. That was the case for CCAP before it implemented Sage ERP X3. "We have specialized software used for insurance claims processing," explains Waros. "Using Sage ERP X3, we can import the approved claim payments into the Accounts Payable module, automatically creating invoices. Flexible tools like this are the reason that Sage ERP X3 works so well for us."

Powerful reporting tools

The Association has complex financial reporting requirements that Sage ERP X3 is helping to streamline. "We track 18 separate entities and need to look at the financial data in a number of different ways," explains Waros. "Some of our users need to see the financial data rolled up by program, while others need more detail. Users that previously could not access the financial system now have the capability to run reports and look up information on their own."

In addition to the core reporting tools included with Sage ERP X3, CCAP makes use of Sage Intelligence, a Microsoft® Excel-based business intelligence and reporting tool that

speeds report generation. "Once a report is generated, it utilizes the familiar toolset of Excel," says Waros. "The out-of-the-box templates can be easily customized to create a custom balance sheet/income statement using a graphical design view."

Paying for itself

CCAP continually strives to operate in lean, efficient, and productive ways, using technology in strategic ways to help meet that goal.

"Sage ERP X3 and Sage Intelligence will pay for themselves through the efficiencies we gain," concludes Waros. "It's clear that these are solutions that Sage is investing in, keeping them current, relevant, and ahead of the curve. We're very happy about our decision to stay with Sage."

About The Sage Group plc

Sage Group plc is a leading global provider of business management software to small and medium sized companies, creating greater freedom for them to succeed. Sage understands how and why each business is unique. We provide products and services that suit varying needs, are a pleasure to use, and are secure and efficient. Formed in 1981, Sage was floated on the London Stock Exchange in 1989 and entered the FTSE 100 in 1999. Sage has over 6 million customers and more than 13,380 employees in 24 countries covering the UK & Ireland, mainland Europe, North America, South Africa, Australia, Asia, and Brazil. For further information please visit: **www.sage.com**

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