Distribution Edition

Manage Sales Orders, Track Inventory, Improve Purchasing, Automate Warehouse Processes, and Provide Customer Support from Anywhere

Determine real-time profitability by warehouse, product line, location, or business unit, while reducing costs across your entire supply and distribution chain. Acumatica Distribution Edition includes Sales Order Management, Advanced Inventory, Requisition Management, Purchase Order Management, and Advanced Financials. It is fully integrated with Warehouse Management (WMS), CRM, Manufacturing, Field Service, and Project Management for visibility across your entire organization.

IMPROVE CUSTOMER SATISFACTION, MINIMIZE COST

- **Reduce order times.** Eliminate delays through automated sales order processing and shipping order generation. Set rules to manage multiple warehouses, returns, credit limits, drop shipments, and more.
- **Know where your business is.** Ensure a steady supply of materials by optimizing and automating your purchasing process.
- **Employ multiple valuation methods.** Value your inventory using standard cost, moving average, FIFO, and item-specific methods. Select a different valuation method for each inventory item. Make direct adjustments to costs and physical inventory counts using reports and inquiry screens.
- **Integrate with CRM.** Convert CRM opportunities to sales orders without re-entering pricing and discount information. Customer service can locate orders to verify shipping and delivery status.

KEY BENEFITS

MANAGE INVENTORY

- Manage processes with real-time visibility of available inventory, inventory in transit, reorder quantities, and inventory costs
- Minimize inventory and costs to manage your distribution process more efficiently
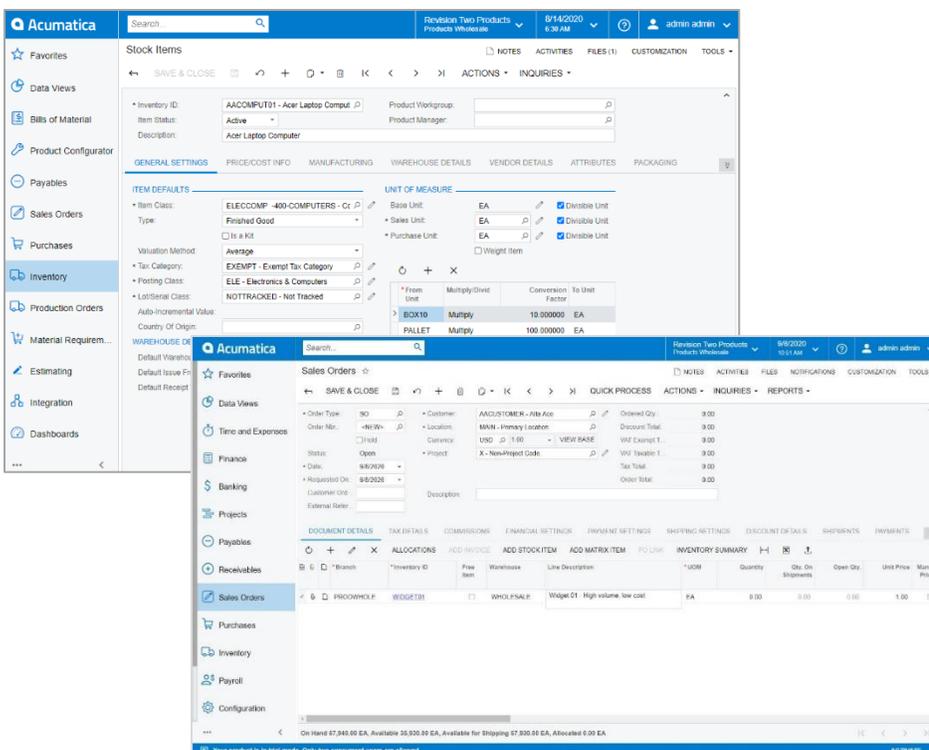
STREAMLINE SALES ORDERS

- Reduce order times and minimize costs by optimizing the way you quote, enter, and fill orders
- Set rules to manage complexities such as multiple warehouses, returns, credit limits, and drop shipments

ENHANCE PURCHASING

- Minimize costs and ensure a steady supply of materials
- Optimize and automate your purchasing process

KNOW YOUR TRUE COSTS

- Determine real-time profitability by warehouse, product line, location, or business unit
- Use real-time information to control costs across the entire supply and distribution chain

Acumatica — The Cloud ERP

DISTRIBUTION MANAGEMENT FEATURES AND CAPABILITIES

Requisition Management	Optimize the way you gather requests, obtain bids, create and approve quotes, manage purchases, and fulfill orders for internal or customer needs.
Automated Shipments	Fulfill large shipment volumes using predefined packing rules for specific products. Acumatica automatically determines packaging, generates labels, and confirms shipments for multiple orders.
Customer Notification	Email customers when sales orders change status and provide tracking numbers when the sales order status changes from open to shipped.
Inventory Bin/Location Control	Create a physical and logical warehouse structure using inventory bins and location controls. For each warehouse location, specify the types of items and transactions that are allowed, the picking priority, and the items' cost.
Inventory Lot and Serial Numbering	Track inventory by lot or serial number. Lot and serial numbers can be assigned or manually entered when you receive, issue, or assemble inventory items. Serial numbers can be linked with item-specific valuation methods.
Inventory Transfers	Track goods in transit between warehouse locations using a Goods in Transit GL account.
Purchase Order Automation	Acumatica generates purchase orders based on inventory stock level and inventory replenishment algorithms. Orders are placed with the vendor that best meets price and delivery time requirements.
Partial and Consolidated Receipts	Track when purchase orders are fully or partially received. Consolidate orders from multiple purchase orders into a single receipt. Enter multiple bills for a single receipt.
Sales Order Discounts and Promotions	Manage complex pricing and discount policies, including volume discounts and multiple discounts per item. Maintain policies for price overrides.
Workflow and Approvals	Create workflow rules for sales orders and purchase orders. Base rules on the type of order, vendor information, discount amount, order amount, or transaction-specific information.
Shipping Integration	Get up-to-date freight costs for each shipment your company handles, print carrier labels, and track shipments using the carrier's tracking numbers. Integration for rates, destinations, and services is available in the U.S. only.
Cross-Company Transactions	Streamline cross-company buy-sell transactions by automatically creating a sales order in one company from a purchase order in another company. Cross-company transactions generate the purchase receipt in the buying company from the shipment in the selling entity and create the sales invoice in the selling company when the bill is created in the buying company.

ABOUT ACUMATICA

Acumatica Cloud ERP provides the best business management solution for digitally resilient companies. Built for mobile and telework scenarios and easily integrated with the collaboration tools of your choice, Acumatica delivers flexibility, efficiency, and continuity of operations to growing small and midmarket organizations. **Business Resilience. Delivered**.

Contact Blytheco today to get started: 949.583.9500 | www.blytheco.com/acumatica