



Your Guide to Blytheco and NetSuite

Your Full-Service NetSuite Partner

ORACLE®
NETSUITE

5 STAR AWARD
2020 ★★★★★

Blytheco
Transforming Companies

Our passion is transforming companies like yours. For over 40 years, Blytheco has been the transformation partner of choice, providing elegant software solutions, expertise, implementation services, education, and support to over 5,000 clients nationwide. We partnered with NetSuite to offer a robust and flexible solution to our clients, and we are proudly recognized as one of NetSuite's most valuable partners. We understand the importance of selecting the right partner, and we are dedicated to creating successful client experiences, achieving positive outcomes, and helping our clients grow their business.

We believe in trusted relationships and mutual accountability.

We guide our clients to thoughtful decisions.

We focus on client success metrics.

Our Proven Process

Blytheco has honed our ability to serve our clients over 40+ years in business and 5,000+ software implementations. We combine our experience with a strong desire to create positive client outcomes throughout the life of their software solutions. Through continuous learning, refinement, and a thorough process, we have what it takes to enable your business growth. The image to the right is a snapshot of our process.



How We Help You Decide if NetSuite is the Perfect Solution for Your Business

- Free process reviews and needs analysis
- On-site steering committees and resources
- Analysis on total cost of ownership of current solution and ROI of a new solution
- Guided software evaluations and demonstrations
- Customized financing plans and assistance preparing a budget
- One-on-one and group product training
- Hands-on project management
- Change management support



92.5%

Our implementation success stands at 92.5%, compared to the industry average for implementation success of 35–40%.

40+

With over 40 years of experience, Blytheco is a partner you can rely on for your business transformation success.

+66.7

While the average industry NPS scores fall between +5 to +15, our NPS score for new implementations stands at +66.7, well above the average.

Delivering Client Results with NetSuite

"We reduced our close time by 1-week with NetSuite and Blytheco, providing our leadership team with valuable information to make decisions."

— Ellen Bang
Astrup-Smart-Fill

"Efficient production scheduling and full cost roll-up with our bill of materials brought 3% straight to our bottom line with NetSuite and Blytheco."

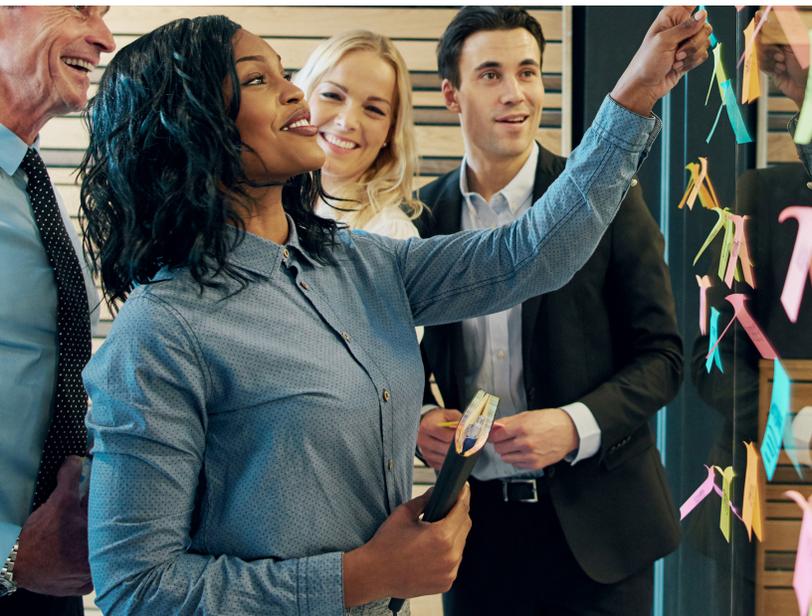
— Matt Nelson
FG Products, Inc.

"We needed to replace our obsolete ERP. We run a full supply chain process with several assemblies. We were shipping orders within 3-days at our go-live on NetSuite and Blytheco."

— Neda Farzan
Nora Lighting, Inc.

"Our heavily customized system was non-upgradeable. With NetSuite and Blytheco, we were able to shorten inventory turns and improve shipping and receiving with a paperless process."

— Arshy Sandhu
Bivar, Inc.



"With the evolution of technology, it's tough for a company to keep up with that. A lot of times you don't know what you need, and it's such a huge endeavor for a company to go down the path of implementing a new system. Trust is everything. I have to rely on our partner to help us make the right decision. Working with the Blytheco team is just awesome."

— Tammy Harris, President
Bestbath

A Client Like You



Client: Bestbath

Industry: Manufacturing

What They Do: Manufacturer of custom bath systems, products, and accessories for individuals requiring additional assistance.

Software User Count: 70

Softwares Replaced: Sage 100 and Sage CRM

Softwares Evaluated: Epicor, Sage X3, and NetSuite

Softwares Selected: NetSuite ERP/CRM

Why Now? Bestbath is a rapidly growing company. As they began to grow, they found that their processes and software were no longer enabling their success. They knew that if they continued to place a band-aid on their current system, they would not be able to hit their lofty revenue targets.

Software Evaluation Process: Bestbath attended Sage Summit, and after evaluating all of the add-on solutions required for their business, they began to wonder if there was a more holistic solution out there to better suit their needs. They reached out to the Blytheco team to assist their evaluation efforts, provide solution recommendations, and help steer the project.

Softwares Evaluated: As a united team, Blytheco and Bestbath explored Sage X3, Epicor, and NetSuite ERP side by side. We started by thoroughly evaluating and documenting the needs and future goals of Bestbath. Through several on-site meetings and team member interviews, we were able to develop a unique scoring system for

their requirements. We compiled a spreadsheet of their goals and helped their team prioritize areas of the business in order to get the best ROI on a new system.

Functionality Gained with NetSuite:

- Built-in CRM, sales, and customer service capabilities
- Automated discrete manufacturing processes and workflows
- Warehouse automation and inventory visibility
- Serialized inventory, barcoding, and scanning
- Advanced procurement
- Tax automation
- Asset management
- Real-time performance dashboards, custom KPIs, and advanced analytics



*Tammy Harris, President
Bestbath*



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As a full-service NetSuite solution provider and 5-Star implementation partner, Blytheco helps growing companies evaluate, purchase, implement, and support NetSuite for the life of their software. Visit us on the web at: www.blytheco.com/NetSuite or contact the Blytheco team today to explore NetSuite with a partner you can trust.



ORACLE® NETSUITE
Solution Provider

