



**Live Demo Webinar:  
See How Sage 100c  
Can Power Your  
Business Into 2017**

Beginning now...

Presented by Blytheco 

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**Today's Agenda**

- Introduction
- Sage 100c Demo
- Q & A


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**How to Participate Today**



- Arrow = Open/close your panel
- Questions = Submit text questions
- Follow-up email with video link




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### Charles S. Rogers



- **Solutions Architect, Blytheco**
- More than 25 years of experience as an end-user, consultant, nationally recognized trainer and solutions architect
- Expertise includes a wide range of business software
- Primary focus is Sage software
- Has a true passion for using his vast experience to architect elegant business solutions and deliver a first class client experience




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### Sage 100C: What Is It?



- Sage 100c is focused on making the software:
  - Connective
  - Collaborative
  - Customer-focused
- Why you may want it
  - Offers full-featured accounting, manufacturing and distribution functionality
  - Fully-integrated business management solution
  - Job Shop Manufacturing required




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### Sage 100c: What's the Difference?

- **A new modernized user interface**
- **Includes Sage CRM**
- **Includes Sage Inventory Advisor Basic**
- **Get business insights**
- **Increased personalization and security**
- Plus, Sage 100c is **pay as you go** - either monthly or annual subscription




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### Sage 100c: What New Features Are Coming?

2016	2017	2018
<ul style="list-style-type: none"> <li>• Modernized launcher</li> <li>• Sage Inventory Advisor (SAI) Basics</li> <li>• Fixed Asset link moved to Framework</li> <li>• 100c Manufacturing</li> <li>• Sage Exchange Desktop 2.0</li> <li>• Technical compliance</li> </ul>	<ul style="list-style-type: none"> <li>• E-Invoicing</li> <li>• Customer Self Service Portal</li> <li>• Global search</li> <li>• AP processing workflow automation</li> <li>• ACH Receipts</li> <li>• Multi-bin warehousing</li> <li>• Budgeting &amp; Planning</li> <li>• Office 365 mobile access</li> <li>• Paperless Office w/Office 365</li> <li>• Work Order to 2.0 business framework</li> </ul>	<ul style="list-style-type: none"> <li>• Bank statement automation</li> <li>• Document Management</li> <li>• Payroll and Job Cost to 2.0 business framework</li> <li>• Mobile sales</li> <li>• CRM integration improved</li> <li>• Cloud backup</li> </ul>

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### How Do You Know When You Need a New System?

**Are you experiencing these issues/needs?**

1. You don't have good visibility into business data—financial, order flow, etc.
2. You're using multiple software systems for different processes—or worse, Excel spreadsheets
3. Financial/accounting processes are slow and cumbersome
4. Your IT management is painful
5. Sales and customers feeling pain
6. Users are not using the existing system(s)

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### How Do You Find the Right Software?

Work with a consultant who has experience with thousands of installations, ideally in the same or similar industries

- Thorough discovery
  - Helps you select the right system
  - Avoid budget overruns
  - Smooth integration
- Experience with variety of solutions
- Looks for the right solution for your needs, not just what they sell



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### Looking for the Next Step?



- Get a free 2-hour consultation:  
Call today: 949.583.9500 x 2500 for two FREE hours with one of our consultants!
- Want more info? Try an instant demo at [http://www.blytheco.com/sage100/instant\\_demo.aspx](http://www.blytheco.com/sage100/instant_demo.aspx)
- Questions? 949.583.9500 x2500 or [solutions@blytheco.com](mailto:solutions@blytheco.com)

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### Q & A



Please type your questions into the Questions Pane on your GoToMeeting Dashboard.




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- Questions? 949.583.9500 x2500 or [solutions@blytheco.com](mailto:solutions@blytheco.com)



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thank  
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