



## What's New in Sage MAS 90 and 200 v4.2?

### Sage MAS 90 and 200 4.2 Works the Way You Do

For over 20 years, Sage MAS 90 and Sage MAS 200 ERP systems have set the standard for ease of use, have helped businesses take the complexity out of their accounting and operational processes, and with the new 4.2 release, we've raised the bar even higher.

New inquiry tools and reporting capabilities make analysis and decision-making more straightforward. Enhancements throughout the software make data entry and navigation more natural and intuitive. The object-oriented architecture introduced in version 4.0 has been expanded throughout the core accounting applications, plus integration with CRM solutions and a new fixed asset management module extend the capabilities of your software.

Many of these enhancements are a direct result of customer feedback. We're confident you'll agree that Sage MAS 90 and 200 v4.2 is a release that can help your business take a leap forward with enhanced information access, integration, and agility.

### Business Insights Explorer—Gain Instant Visibility Across Your Business

Business Insights Explorer is an easy-to-use, on-the-fly inquiry and analysis tool that improves your decision-making by helping you identify opportunities, inefficiencies, challenges, successes, and more. With a smartly designed grid interface, it serves up information from across the Sage MAS 90 or 200 system. You get a perfect view into important information and tasks, as well as immediate answers to unanticipated inquiries without an existing report. You can even drill down and edit information at the transaction level directly from Business Insights Explorer!

### Turn Data Into Actionable Knowledge

Turn your data into actionable, fact-based knowledge by using the powerful sort, group, and filter capabilities that you can personalize for your specific needs and organizational role. And, save those views for future use! Get quick answers to those "what-if" scenarios that may otherwise keep you awake at night. What if your largest customer increases their orders by 10 percent? Business Insights Explorer provides a better way for you to access and understand your data—and you don't have to be a programmer to use it! Beginners can start right away, and because of its intuitive flexibility and depth of functionality, it will continue to grow with you and your business far into the future.

### Benefits

Improve your decision-making with visibility to information across your business

Turn data into actionable, fact-based knowledge

Streamline data entry with uncluttered and user-friendly grid entry screens

Improve information sharing and collaboration with other teams

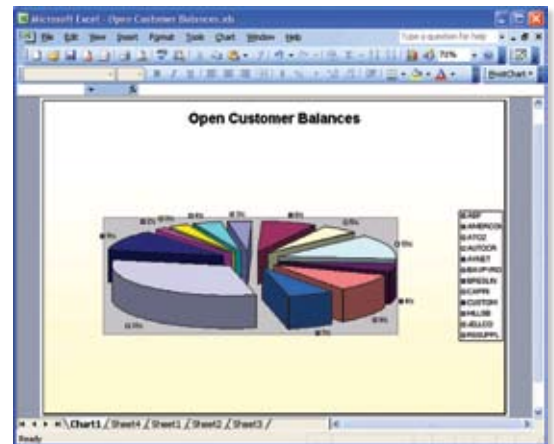
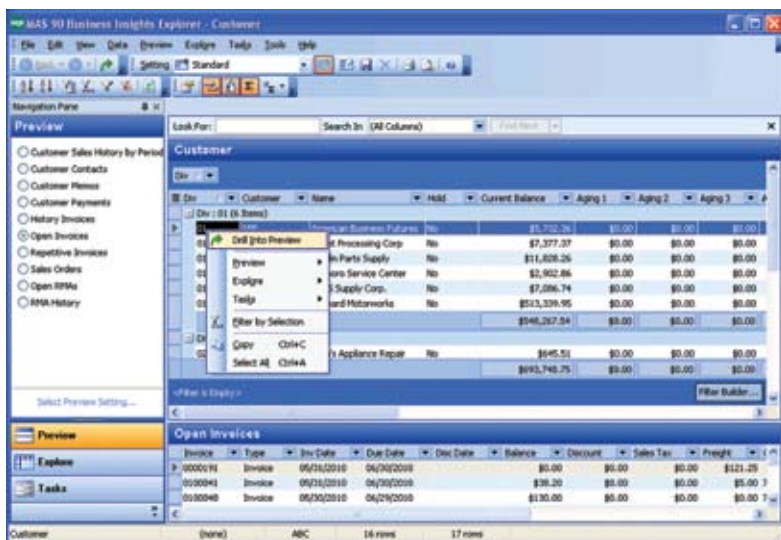
Offer your customers superior service with your choice of three CRM solutions

Work more efficiently with new usability enhancements

Get more tax benefits with the new Fixed Assets module

Easily customize report output with expanded Crystal Reports capabilities

Create your own user-defined fields and tables



◀ With just a few clicks, Business Insights Explorer provides daily quick and easy data inquiries, those occasional "what if" scenarios, and last-minute must-have executive requests.

# Sage MAS 90 and 200 4.2 Accounts Payable Enhancements

## Accounts Payable Made Easy

Version 4.2 brings a revolutionary user interface to the Accounts Payable module that helps you raise productivity through a dual-grid entry screen and improved reporting capabilities.

### Streamlined, Personalized Grid Entry

With enhanced Accounts Payable in v4.2, the efficient, streamlined, and user-friendly grid entry screens are now throughout the entire core accounting suite in Sage MAS 90 and 200. You'll enjoy more efficient data entry and virtually limitless flexibility, capitalizing on a dual-entry grid. It gives you the ability to work the way you want to, organize your more frequently used fields in a primary grid and your lesser-used fields in a secondary grid to maximize viewing capacity.

### Crystal Reports

Simplify your business reporting. All bundled reports and forms now leverage Crystal Reports®. You gain tremendous capabilities to easily customize your reports, along with many more report output options that are supported through the Crystal Viewer, including Excel, Word, PDF, and e-mail.

### Personalized Report Settings

Reduce potential errors in report generation and streamline your printing process by creating personalized settings. Saved Report Settings are available with three different types of security access (Public, Read Only, and Private).

### Powerful UDFs

Now you can add user-defined fields (UDFs) to any data file within Accounts Payable, Accounts Receivable, and General Ledger. You can easily include the UDFs you create in your reports because they are considered the same as other data by the system. You can populate a UDF value from another table within Sage MAS 90 and 200 so the data appears where and when you need it. Plus, crosscheck your UDFs by building a user defined table (UDT). UDT's can be used as a means for creating validations and referential integrity against the UDF's within the system.

## Improved Accounts Payable Workflow Features

### Improved Batch Auditing

Use enhanced auditing throughout your entire core accounting solution. View additional detailed data for each batch, including user, date, and time.

### Right Mouse Click Your Smart Memos

A right mouse click allows you to intelligently navigate memos. Bring relevant information to where you need it from anywhere in your core accounting applications or related tasks. Safeguard your data, reserving access and editing for those with security rights for the tasks.

### Vendor Maintenance

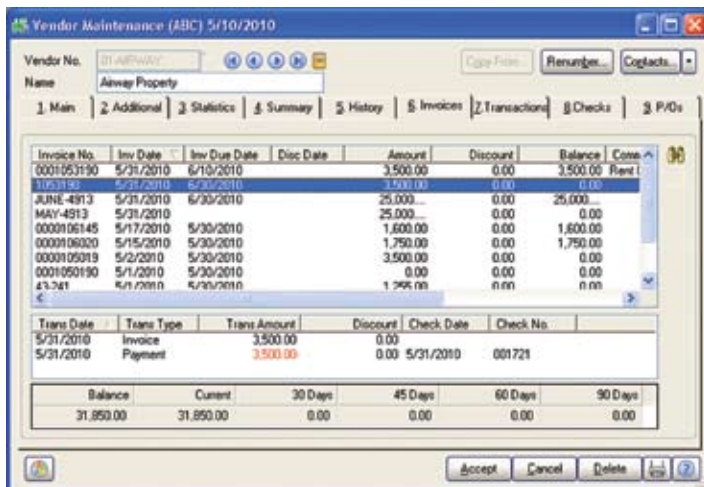
You'll enjoy new uncluttered tabs within your workflow that are easier to use. Easily sort columns to fit your needs—even hide columns from view. Prevent duplicate entry of invoices from a selected vendor when you make entries through Receipt of Invoice Entry in the Purchase Order module, automatically updating the entry in Accounts Payable. Plus, invoice comments now appear on the check register for faster reference and auditing.

### Registers, Manual Check Entry, and Quick Print

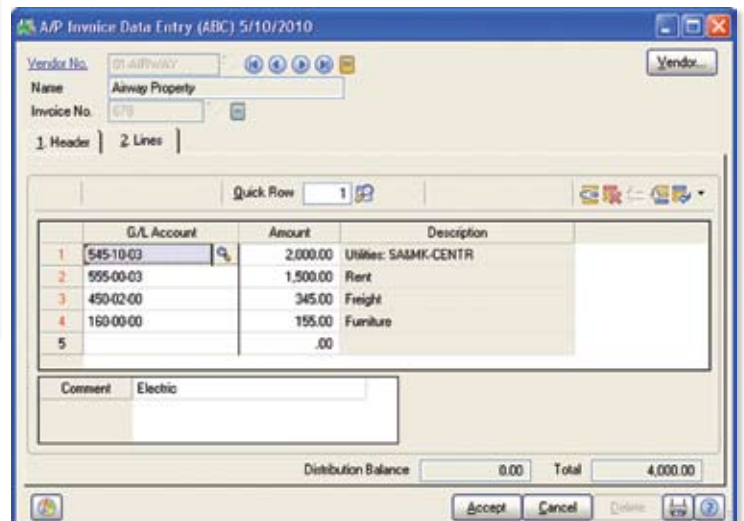
Now you can print General Ledger account descriptions on your Accounts Payable invoices and Manual Check Registers! And, you can post Accounts Payable Register details to the General Ledger or keep it simple with summary postings. Alphanumeric fields have been added to Manual Check Entry to help you facilitate wire transfer data. Also, Manual Check Entry prevents data entry errors by notifying you of the existence of a duplicate invoice. And there's more, including incremented check numbers in Quick Print.

### Forms and Reports

Ensure correct bank processing and gain efficiencies for your business by printing Accounts Payable checks on ANSI compliant forms. Plus, to streamline daily check processing, you can save the last form type used when performing Check Printing, Manual Check Printing, and Quick Print.



*Quick and easy grid entry is efficient and flexible – personalize by moving items between primary and secondary grids.*



# CRM Integration - Connect Sales with Accounting

## Manage Your Customer Relationships the Way You Want To

Customers are arguably your most valuable asset. And to assist your efforts in providing them with superior service, version 4.2 integrates with three CRM solutions from Sage Software. You have the freedom to choose the CRM level that's right for your business. Our CRM solutions will help you push customer service levels to new heights, improve customer loyalty and retention, and boost sales.

Your staff will be able to readily manage customer relationships with immediate access to critical customer data. Plus, you'll increase productivity throughout your business with real-time data sharing between your CRM solution and your Sage MAS 90 or 200 system.

Integrating industry-leading Sage Software applications provides savings for your business by improving data integrity and eliminating the potential for costly order processing errors. You'll also gain remarkable efficiencies by allowing your salespeople to issue sales orders, perform customer inquiries, or view detailed orders and invoices from Sage MAS 90 or 200 without leaving the CRM solution. Connect your sales force with the data in your accounting system, and watch your productivity and profitability rise.

### ACT! by Sage Integration

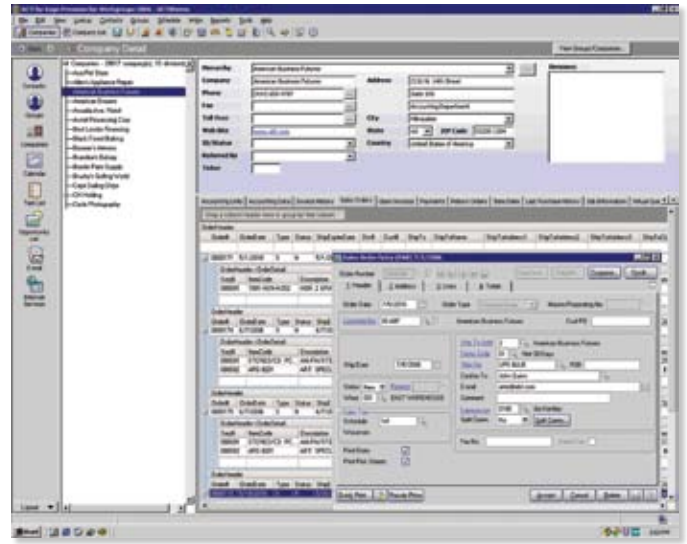
Build long-term customer loyalty by enabling your front office immediate access to critical contact and customer information, customer details on invoice sales, and order history. ACT! by Sage is used by millions and praised by business experts.

### SageCRM Integration

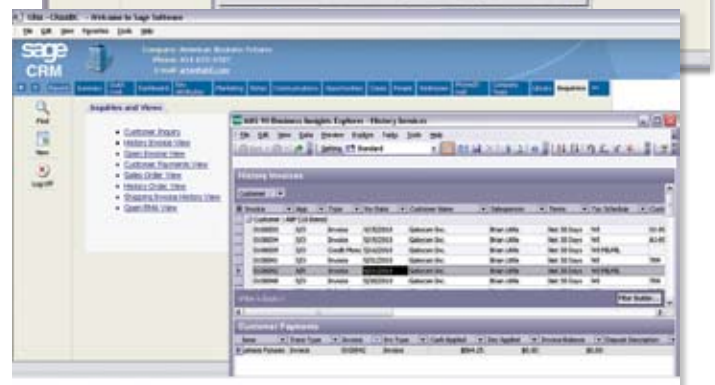
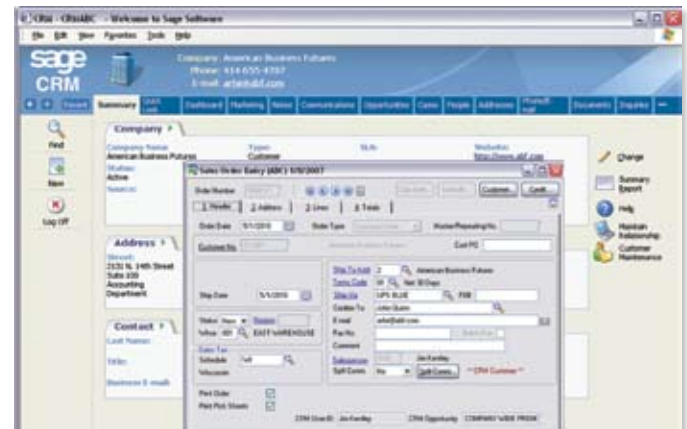
SageCRM is an award-winning wireless and Internet-based CRM system that provides enterprise-wide access to your vital customer, partner, and prospect information. Beginning with v4.2, you'll be able to take full advantage of this feature-rich CRM solution with comprehensive sales force automation and marketing campaign features.

### Sage SalesLogix Integration

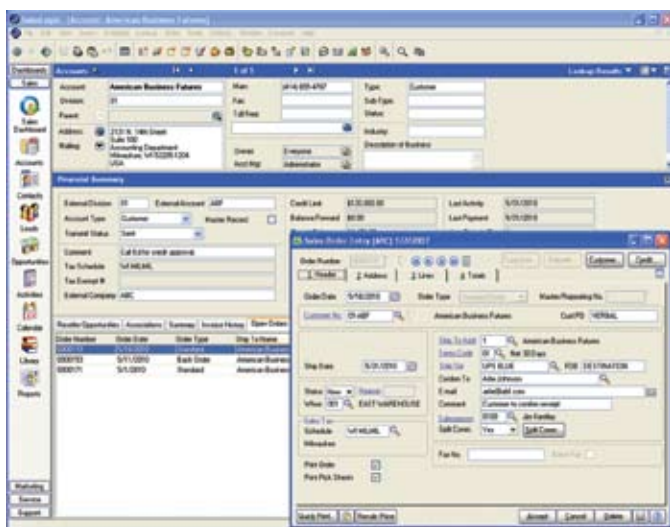
Acquire, retain, and develop profitable relationships using Sage SalesLogix. Sage SalesLogix is the leader in customer relationship management for small to midsized businesses that require flexible, easy-to-use solutions for customer relationship management, sales force automation, marketing campaigns, and customer service management.



▲ Sage MAS 90 and ACT! by Sage Integration empowers ACT! users with seamless access to Sage MAS 90 and 200 information.



▲ Look up contact information, enter a sales order, perform customer maintenance, and access Sage MAS 90 and 200 information using Business Insights Explorer, directly from SageCRM.



◀ From Sage SalesLogix customer records, you can generate Sage MAS 90 and 200 sales orders and view credit history, payments, and shipping information.



## Introducing Sage MAS 90 and 200 Fixed Assets Module

### Fixed Asset Accounting and Depreciation

Manage your assets effectively from acquisition to disposal. With the new Fixed Assets module for Sage MAS 90 and 200 v4.2, you'll fully utilize assets, account for their value, and reap tax benefits whether your fixed assets inventory is 10 or 1,500. Fixed Assets provides you with fast, dependable, customizable fixed asset management so you can maximize your bottom line.

Utilize over 300,000 IRS and GAAP rules, seven books (Internal, Tax, ACE, AMT, State, and two user-definable books) and over 50 methods of depreciation including, MACRS, ACRS Straight Line, and Declining Balance. As a vital part of your core accounting solution, Fixed Assets combines acknowledged depreciation expertise and user friendliness with the added power, data security, and functionality that your business situation demands.

Run projection depreciation calculations, create IRS-ready depreciation tax forms, and move fixed assets between business units with ease. You'll also be able to execute partial and whole transfers and disposals, conduct bulk disposals with automatic gain/loss calculations, and track transfer activity with as little as a single keystroke.

Plus, you get extra security features at the system level, company level, and user-defined menu levels, including complete audit histories on all changes made to the asset system. In addition, SmartLists provide user-defined values for each asset descriptor, ensuring a high level of consistency throughout your asset system.

◀ Easy to install, customize and use, the Fixed Assets module is a comprehensive fixed asset management solution.

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### ABOUT SAGE SOFTWARE

Sage Software supports the needs, challenges, and dreams of more than 2.7 million small and mid-sized business customers in North America through easy-to-use, scalable, and customizable software and services. Our products help manage a complete range of business functions including: accounting, operations, customer relationship management, human resources, time tracking, merchant services and the specialized needs of the construction, distribution, healthcare, manufacturing, nonprofit, and real estate industries.

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