

# Sage Fixed Assets | Customer Success

## Del Papa Distributing Counts Sage Fixed Assets Among Its Assets

Del Papa Distributing is celebrating 100 years distributing fine beer and beverages across 17 counties in Texas. The company sells more than 10 million cases each year from three distribution centers employing more than 340 individuals. To ensure its numerous assets are efficiently tracked and accurately accounted for, Del Papa Distributing relies on Sage Fixed Assets software.

### Maximize your investment

Del Papa Distributing has depended on Sage software solutions for years. The company runs Sage ERP MAS 90 to support its accounting and distribution operations, Sage HRMS to handle its payroll and HR requirements, and Sage Fixed Assets - Depreciation to track its fixed assets. Recently, the company sought to better control its assets through a barcode system, and contacted a Sage business partner specializing in the implementation of asset inventory applications.

"We have a large number of assets throughout the company and tracking them by barcode makes good business sense," says Crystal Bryan, director of accounting services for Del Papa Distributing. "Barcoding speeds the count of assets and the simple presence of an asset tag on a piece of equipment lets people know an asset is being tracked. We looked at several other asset tracking systems, but selected Sage Fixed Assets - Tracking for its

capabilities and also because it integrates with our existing asset accounting software, helping us to maximize our overall investment in technology."

### A plan of action

The Sage business partner performed a thorough demonstration of how Sage Fixed Assets - Tracking, a companion product to Sage Fixed Assets - Depreciation, could help the company achieve the level of control and accountability it was seeking.

"They worked with us to develop a plan and procedures for determining which assets we would label, how and where we would label them, where we should start, and how we'd manage the process into the future," explains Bryan. "They were very thorough and very knowledgeable about the software, the bar coding equipment, and the entire subject of asset tracking."

For total asset management, Del Papa now tracks all assets, including expensed equipment and artwork. For efficiency, Del Papa Distributing elected to have its Sage business partner work with them to bring one of its three locations live on the software at the same time training the company's staff so they could roll out Sage Fixed Assets - Tracking to the other two sites. "It worked very well, and we appreciated that they were willing to work with us that way," says Bryan. "Our internal staff was exceptional during the process too."

### CHALLENGE

Del Papa Distributing sought an efficient, effective tool to record and track individual assets, ensuring accuracy for insurance and tax purposes.

### SOLUTION

Sage Fixed Assets - Tracking integrates with the company's Sage Fixed Assets - Depreciation and its Sage accounting systems to deliver a comprehensive asset management solution.

### RESULTS

The company was able to provide its insurance company with an accurate accounting of assets lost in a natural disaster. Barcoding individual assets eliminates duplicate data entry. Personal property tax burden has been reduced thanks to accurate accounting of

### CUSTOMER

Del Papa Distributing, Inc.

### INDUSTRY

Distribution

### LOCATION

Galveston, Texas

### NUMBER OF LOCATIONS

3

### SYSTEM

Sage Fixed Assets

- Sage Fixed Assets - Depreciation
- Sage Fixed Assets - Tracking

Sage MAS 90 ERP

Sage HRMS

It was a successful team effort. We were able to take what we learned and expand on it, really making the software suit our business.”

### Proving its worth

Once metal asset tags were produced and affixed to items from computers, to wall art, to forklifts, and every item had been scanned and entered into the Sage Fixed Assets - Tracking database, it was time for a trial reconciliation.

“We needed to reconcile our newly tagged individual assets against our group assets already in the asset database, clear out lost or disposed of assets, and ensure we were in balance,” explains Bryan. During this reconciliation process, however, disaster struck. “We took a direct hit from Hurricane Ike in 2008, and our offices and warehouse flooded. Accounting staff could not even get on the island for several weeks to assess the damage. We had to move our headquarters temporarily.”

A bright spot in the ensuing chaos was the fact that because Del Papa Distributing had recorded each of its assets in the software, it now had a complete list of those assets, their location, and their value to provide to the insurance company.

“Sage Fixed Assets paid for itself immediately, although not in the way we had planned,” Bryan says. “Incidents such as this are the reason why companies need a comprehensive system to account for assets. Because we had this we were able to save time, money, and get back in operation more quickly.”

Bryan says that Sage Fixed Assets has helped the company reduce its personal property tax burden by removing assets from its system that the company has retired. “We now have a complete handle on what we own, its location, and its worth.”

### Easy maintenance

The company now performs a full asset count annually, with smaller cycle counts occurring more frequently. Barcode scanning devices simplify the task of such counts and the collected data is then uploaded into Sage FAixed Assets for reconciliation.

“With help from our business partner, we were able to develop an effective and efficient process for handling our assets. Now, we are in maintenance mode and it is easy to manage,” Bryan adds. “The rugged handheld scanning devices survived the hurricane unscathed.”

As new equipment is purchased, the company tags it and enters the asset information into Sage Fixed Assets - Tracking and Sage

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Director of Accounting Services  
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Fixed Assets - Depreciation, ensuring new assets are accounted for. The tags provide a common way for associates in different departments to identify and process disposals. The software calculates annual depreciation based on the scheduled assigned to the asset and posts the depreciation to Sage ERP MAS 90.

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### About Sage

Sage North America is part of The Sage Group plc, a leading global supplier of business management software and services. At Sage, we live and breathe business every day. We are passionate about helping our customers achieve their ambitions. Our range of business software and services is continually evolving as we innovate to answer our customers’ needs. Our solutions support accounting, operations, customer relationship management, human resources, time tracking, merchant services, and the specialized needs of the construction, distribution, healthcare, manufacturing, nonprofit, and real estate industries. Sage North America employs more than 4,100 people and supports nearly 2.9 million small and medium-size business customers. The Sage Group plc, formed in 1981, was floated on the London Stock Exchange in 1989 and now employs 14,500 people and supports 5.8 million customers worldwide. For more information, please visit the website at [www.SageFixedAssets.com](http://www.SageFixedAssets.com) or call 800-368-2405.