

CUSTOMER SUCCESS



Sage FAS Fixed Assets Contributes to Successful Image of Dahill

Dahill, a Xerox Company, sells and services copiers, faxes, scanners, and document imaging solutions for businesses across the state of Texas. The company has enjoyed sustained growth over its 25 year history and today operates from eight locations with more than 450 employees. Managing its internal assets — including computer equipment, office furniture, vehicles, and rental equipment pool — was once a time-consuming manual process. Today, Dahill relies on Sage FAS Fixed Assets to streamline its asset accounting, from acquisition through final disposition.

A Better System

Three years ago, Dahill was tracking its fixed assets in a spreadsheet and was using other spreadsheets to calculate the depreciation and generate tax filing data. As the company grew, its pool of fixed assets grew as well, and the spreadsheets became too cumbersome to maintain.

Scott Williamson, accountant for Dahill, searched the Internet to find the right fixed asset accounting solution for the company. “Sage FAS kept coming up in my searches,” he recalls. “I read lots of customer comments and reviews and determined that it’s one of the best solutions available.”

After contacting Sage Software, Williamson participated in a Web conference where the Sage Software representative walked him through a demonstration of the product. “The demonstration showed me how easy Sage FAS is to use, and how powerful it is. I was convinced it was the best option for Dahill.”

Track Your Assets

The company manages approximately 3,500 assets using the software. Each week, Williamson adds any new acquisitions to the Sage FAS database. The templates in Sage FAS speeds the data entry process by presenting default values based on the asset class Williamson enters, such as vehicle, office equipment, or rental inventory. “It’s a very quick process,” he says. “Drop down boxes for fields like group and asset class help keep the data consistent.”

Customer:

Dahill

Industry:

Office Equipment Distribution

Location:

San Antonio, Texas

Number of Locations: 8

Number of Employees: 450+

System:

Sage FAS Fixed Assets



The Premier Provider of Effective Business Software Solutions • National Presence, Local Touch • 1.800.4.BLYTHE • www.blytheco.com

CHALLENGE

As Dahill grew, its system of using spreadsheets to track fixed assets and calculate depreciation became unmanageable.

SOLUTION

Sage FAS Fixed Assets is a powerful, easy-to-use asset management solution capable of supporting the large number of assets Dahill must track.

RESULTS

Templates speed data entry and ensure data consistency. User-defined fields allow the company to track detailed equipment information. A flexible report writer delivers variety of reports. Parent company now recommends Sage FAS to its other subsidiaries.

Periodically items from the company's pool of rental equipment are made available for sale. Sage FAS helps Dahill set a fair price for the equipment by showing the items' accumulated depreciations and net book value.

Similarly, equipment may move from consideration as an asset back to the sale or rental inventory. Using Sage FAS, Williamson can easily remove an asset while continuing to retain its history.

Customize to Fit

Williamson appreciates the flexibility built into Sage FAS. "I've activated several user-defined fields, labeling them to suit our business. We use them to hold things like the check number we used to purchase the item, the original purchase order number, the custodian of the item, its purpose, and insurance data."

Finding an individual asset in the database is easy with flexible search options including serial number, model number, and location.

Robust Reporting

Reporting is a strong feature of the software, Williamson says. "Our various branches each want to see a listing of only the assets in their care, and that's an easy report to get from the software."

The management also asks for specialized reports showing depreciation by period, for example. "Most of the reports are available in the software, but I can modify them if needed," Williamson notes.

Every report can be exported to Excel for further analysis and sharing. "I often export the data to Excel to perform a quick analysis or to sort the data in a particular format," Williamson says.

"Sage FAS kept coming up in my searches. I read lots of customer comments and reviews and determined that it's one of the best solutions available."

Simplify Taxes and Depreciation

Depreciation expenses are handled by Williamson on a monthly basis. "I print a report sorted by location and asset class with subtotals for each," he explains. "I was able to design the report to precisely match the structure of the journal entries in our accounting software, so I just run down the report and enter the various values—accumulated depreciation for our Houston office's computer software, for example."

Tax filing is performed by Dahill's parent company, so at year end, Williamson generates state and AMT tax reports, sorted by asset class, and sends them by e-mail to the corporate office. The reports are impressive — so impressive that shortly after Dahill implemented Sage FAS, the corporate office began recommending Sage FAS to its other subsidiaries.

If you would like to learn more about Sage FAS, please visit www.sagefas.com or call 1-800-368-2405 to speak with a representative today.

Blytheco INC The Premier Provider of Effective Business Software Solutions

Regional Offices

<p>Orange County, California 23352 Mill Creek Drive Laguna Hills, California 92653 Phone: (949) 583.9500 Toll Free: (800) 425.9843 Fax: (949) 583.9949</p> <p>www.blytheco.com</p>	<p>Atlanta, Georgia 1100 Johnson Ferry Road, Ste. 450 Atlanta, Georgia 30342 Phone: (404) 841.6240 Toll Free: (800) 455.1368 Fax: (404) 841.6243</p> <p>solutions@blytheco.com</p>
---	---

Sage Software Business Partner of the Year

Complete Sage Software Solutions
Sage MAS 500 • Sage MAS 200 • Sage MAS 90
Sage BusinessWorks • Sage SalesLogic CRM • ACT! by Sage
Sage ABRA HRMS • Sage FAS • Sage MIP Fund Accounting & Fundraising

Offices in these cities & states:
Atlanta, GA • Chicago, IL • Los Angeles, CA • Orange County, CA • Tampa, FL
Colorado • Minnesota • Missouri • New Jersey • Ohio • Oklahoma • Pennsylvania
• South Carolina • Tennessee • Texas • Washington

National Presence - Local Touch



End-to-end solutions. Expert advice.
Ongoing support. That's Sage 360®.

Sage Software supports the needs, challenges, and dreams of 2.8 million small and mid-sized business customers in North America through easy-to-use, scalable and customizable software and services. Sage Software is a subsidiary of The Sage Group plc, a leading international supplier of business management software and services formed in 1981 and listed on the London Stock Exchange since 1989.

sage
software
Your business in mind.