



**Blytheco, LLC**  
**For Immediate Release**

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**Blytheco Acquires Sage Software Reseller Long & Associates**

**Laguna Hills, CA. August 16, 2006** – Blytheco announced today the acquisition of Long & Associates, a Sage Software Select Authorized Partner, headquartered in Lake Forest, CA. Long & Associates will combine their operations this week into Blytheco's corporate offices. The combined operation will reinforce Blytheco's mission to help their customers attain their business goals, by turning quality products and services into effective business solutions. This acquisition continues the Blytheco strategy of providing industry specific solutions and allows Blytheco to service a broader range of vertical markets.

"Blytheco and Long & Associates have collaborated, for the benefit of our joint clients, for many years. We are excited to welcome John, Debbie and their team to the Blytheco family. Integrating both the Long & Associates team and a base of over 450 clients into Blytheco will allow their valued clients to remain in the Sage Software family of products and insure no interruption to their business operations," stated Stephen P. Blythe, President of Blytheco. "We look forward to providing our combined client base with a competitive edge in the marketplace, greater resources, continued excellent customer service and proven comprehensive business solutions."

"Blytheco's reputation as the leading reseller of Sage Software made combining our business an easy decision," commented Debbie Long, President of Long & Associates. "Our existing strengths in the vertical markets such as barcode, EDI, job shop control, property management and the rental businesses will complement the Blytheco business philosophy of providing quality services and solutions through exceptional implementation of Sage Software products."

Founded in 1987, Long & Associates has had a proven track record of success with Sage Software. This success has been directly attributed to their team's product knowledge, technical expertise and customer service approach on behalf of their clients. The addition of Long & Associates to the Blytheco team also continues to build on the company's established success with Sage ERP Applications such as; MAS 500, MAS 200, MAS 90, BusinessWorks, MIP Fund Accounting & Fundraising, ABRA HRMS, and

Sage CRM solutions, all of which create an Award winning combination for our mutual clients.

Long & Associates will move to Laguna Hills on August 16th, combine resources with Blytheco, and its staff will continue to specialize in Sage Software implementation and support, serving businesses nationwide.

### **About Blytheco, Inc. ([www.blytheco.com](http://www.blytheco.com))**

Headquartered in Laguna Hills, Blytheco specializes in streamlining business operations through Sage Software computer applications, support, and consulting services. Celebrating over 26 years in Orange County, Blytheco has been a leader in creating critical business solutions, enabling businesses to process information more efficiently and effectively. Accounting, Finance, CRM and Human Resource information systems are the heart of a company's operational success. Providing a proven strategic edge for increasing a company's ROI, Blytheco incorporates and simplifies existing technologies to automate business processes, decrease costs, increase sales and operations, thereby, providing complete solutions for business needs. In addition to providing an extensive portfolio of products and support services, Blytheco also provides customized enhancements, organizational specific consulting services, and comprehensive on-site and classroom training programs. Blytheco is a Sage Software Master Developer, Authorized Training Center, Sage Software Certified Support Center and is honored to be Sage Software Partner of the Year. Blytheco has offices in Orange County (CA), Los Angeles, New York, New Jersey, Arizona, Ohio, Texas, Missouri and Chicago to serve our national, regional and local customers.



**Blytheco** LLC The Premier Sage Software Business Partner

**National Presence  
Local Touch**

**Sage Software Business Partner of the Year**

**Corporate Offices**

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**Complete Sage Software Solutions**  
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