

Sage MAS 90 and 200 Extended Enterprise Suite



Pre-Release Guide to Version 1.3

June 2009



The Premier Provider of Effective Business Software Solutions

Orange County, California
23161 Mill Creek Drive, Ste. 200
Laguna Hills, California 92653
Phone: (949) 583-9200
Toll Free: (800) 425-9843
Fax: (949) 583-3649

Regional Headquarters

Atlanta, Georgia
1100 Johnson Ferry Road, Ste. 450
Atlanta, Georgia 30342
Phone: (604) 841-6240
Toll Free: (800) 455-1368
Fax: (604) 841-6243

www.blytheco.com

solutions@blytheco.com

Sage Software BMD Business Partner of the Year

Complete Sage Software Solutions
Sage MAS 500 • Sage MAS 200 • Sage MAS 90
Sage BusinessWorks • Sage SalesLogix CRM • ACT! by Sage
Sage ABRA HRMS • Sage FAS • Sage MIP Fund Accounting & Fundraising

Offices in these cities:
ATLANTA GA COLUMBIA SC COLUMBUS OH DALLAS TX DENVER CO
GREENVILLE SC LOS ANGELES CA MINNEAPOLIS MN ORANGE COUNTY CA TAMPA FL

NATIONAL PRESENCE - LOCAL TOUCH

TABLE OF CONTENTS

OVERVIEW.....	4
AVAILABILITY	4
SALES ORDER WORKFLOW.....	4
<i>NEW ON THE FLY OPPORTUNITIES</i>	<i>4</i>
<i>COPY ORDERS.....</i>	<i>6</i>
<i>DEFAULT SALESPERSON ID</i>	<i>6</i>
<i>ENHANCED SALESPERSON MAPPING</i>	<i>6</i>
USABILITY ENHANCEMENTS.....	8
<i>SALESPERSON ACCESS TO FINANCIAL INFORMATION.....</i>	<i>8</i>
<i>CUSTOMIZABLE OUTLOOK TASKS AND APPOINTMENTS</i>	<i>8</i>
<i>ACCOUNTS FUNCTIONALITY</i>	<i>8</i>
FIXED ASSET ENHANCEMENTS	9
<i>NEW ASSETS SNAPSHOT</i>	<i>9</i>
<i>AMERICAN RECOVERY AND REINVESTMENT ACT OF 2009 UPDATES.....</i>	<i>12</i>
<i>UPDATED TAX FORMS</i>	<i>12</i>
<i>UPDATED TAX LIMITS</i>	<i>12</i>
<i>SECTION 179 LIMITS.....</i>	<i>13</i>
<i>INCREASED SEC 179 LIMITS FOR TWO NEW PROPERTY ZONE TYPES.....</i>	<i>13</i>
<i>EXTENSION FOR SECTION 179C, 179D, AND 179E PROPERTY</i>	<i>14</i>
<i>UPDATED ITC CREDITS AVAILABLE</i>	<i>14</i>
<i>FOUR NEW INVESTMENT TAX CREDITS AVAILABLE</i>	<i>14</i>
<i>GRANTS IN LIEU OF INVESTMENT TAX CREDITS.....</i>	<i>15</i>
<i>EXTENDED REHABILITATION CREDITS.....</i>	<i>15</i>
<i>INCREASED CREDIT FOR ADVANCED COAL PROJECTS.....</i>	<i>15</i>
<i>EXTENDED ENERGY CREDITS.....</i>	<i>15</i>
<i>EXTENDED 168 ALLOWANCE</i>	<i>15</i>
<i>168 ALLOWANCE AVAILABLE FOR REUSE AND RECYCLING PROPERTY</i>	<i>16</i>
<i>EXTENDED INDIAN RESERVATION PROPERTY RULES.....</i>	<i>16</i>
<i>EXTENDED LEASEHOLD IMPROVEMENT AND RESTAURANT PROPERTY RULES</i>	<i>16</i>
<i>15-YEAR RECOVERY PERIOD AVAILABLE FOR RETAIL IMPROVEMENT PROPERTY.....</i>	<i>16</i>
TECHNOLOGY ENHANCEMENTS	16
<i>TERMINAL SERVICES.....</i>	<i>16</i>
<i>APPLIANZ</i>	<i>16</i>
THIRD PARTY CONSIDERATIONS	17
<i>CRYSTAL REPORTS V10.0</i>	<i>17</i>
<i>FRX FINANCIAL REPORTER.....</i>	<i>17</i>

RETIREMENTS 17

OVERVIEW

SAGE MAS 90 and 200 Extended Enterprise Suite version 1.3 continues to work toward the vision for a complete system that provides a 360° view of a customer's business. Initially we delivered on the promise of seamless installation, a single sign-on, single sales contact, user-based license model, single maintenance contract, and single support number. Version 1.3 will continue to work toward the Extended Enterprise Suite vision to increase efficiencies with unified sales, operations, and financial workflows. By adding the power of CRM and Fixed Assets to Sage MAS 90 and 200 ERP, processes, information, workflows and communication channels are dynamically linked. Staff works together more effectively, limited and expensive resources are optimized, and TCO is minimized.

Extended Enterprise Suite version 1.3 incorporates usability improvements that enhance the customer experience, and ensures compliance with recently passed legislation for asset tracking. This release also builds on the customer value enhancements of Sage MAS 90 and 200 4.3, including additional business intelligence capabilities, the incorporation of paperless office, direct deposit functionality, usability improvements, architectural improvements and updated integrated Sage solutions.

Both new and current customers will be able to immediately benefit from the numerous enhancements in Sage MAS 90 and 200 Extended Enterprise Suite 1.3. With EES 1.3, we are listening to our customers and partners by continuing to provide the functionality that is most important to them.

AVAILABILITY

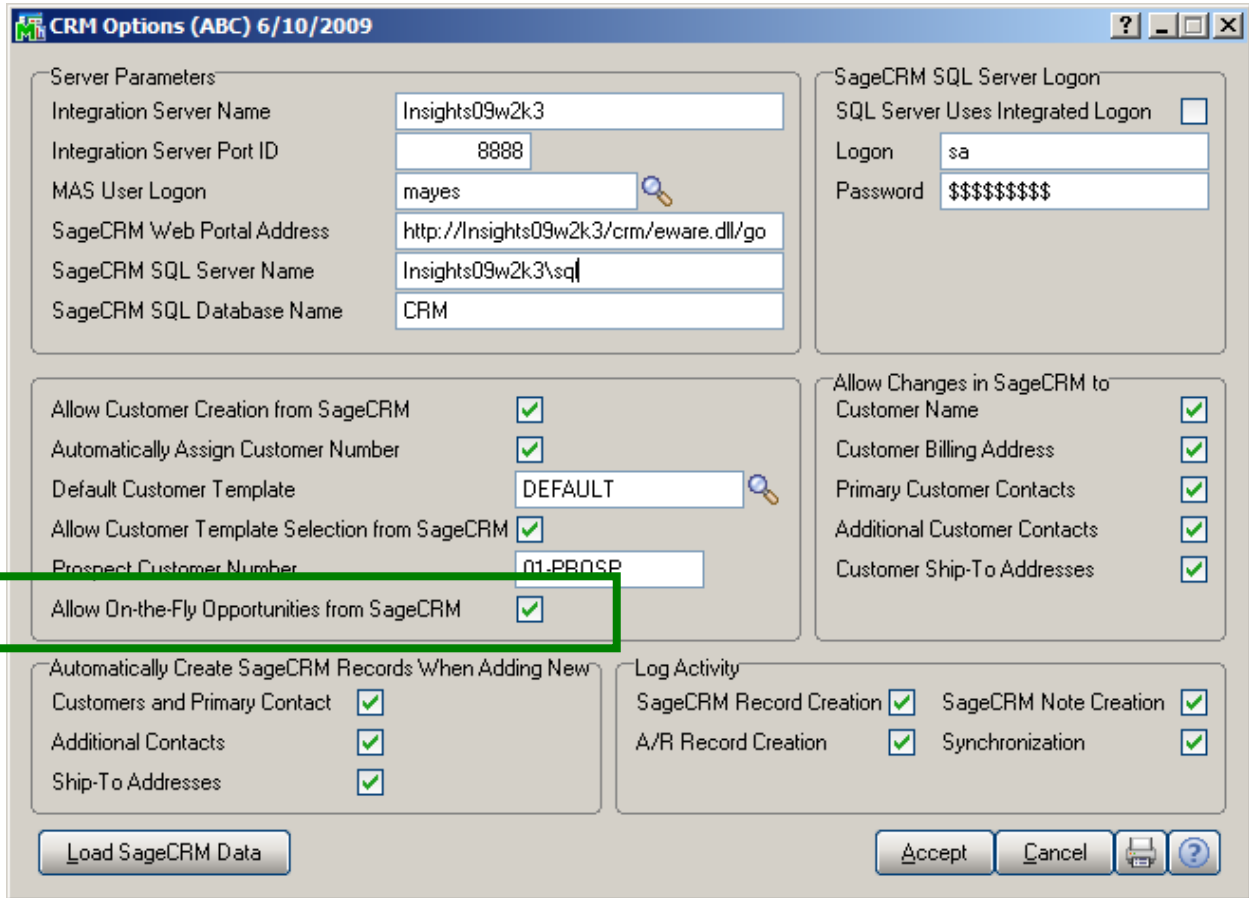
Sage MAS 90 and 200 Extended Enterprise Suite version 1.3 is scheduled for release in the summer of 2009. The Business Partner autoship and new customer shipments will be closely followed by the current customer maintenance shipments.

SALES ORDER WORKFLOW

The Sales Order process will be streamlined in 1.3 in several ways, with the ability to create an opportunity on the fly, simplified copying of orders, default for Salesperson ID, and enhancements to salesperson mapping.

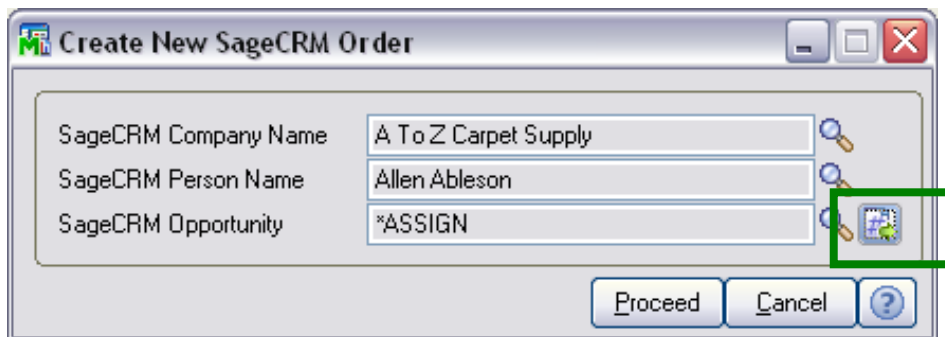
NEW ON THE FLY OPPORTUNITIES

In Extended Enterprise Suite 1.3, a new option to "Allow On-the-Fly Opportunities from SageCRM" will be added to the CRM options. Without first entering an opportunity, sales staff will be able to create a quote or an order within their CRM screens. For faster routine orders in the CRM screens, previous quote and order information will be able to be copied into a new order for the same customer or for a new customer. This will provide a streamlined method of order entry for users who have customers that know what they want to order.



CRM Options – Allow On-the-Fly Opportunities from SageCRM

Allow on the Fly Opportunities will allow the user to assign the next new opportunity from within the CRM screens (shown below). The button will be hidden if Opportunity on-the-fly has not been authorized by the administrator.



COPY ORDERS

From Sales Order Entry in ERP, if the original order or invoice has an opportunity assigned you will be able to copy information from a sales order, sales order quote history, or invoice history. Once the “Copy From” document has been selected, you will be able to change the customer, assign a contact, and select an available opportunity on your new order.

The screenshot displays the 'Sales Order Entry (ABC) 6/9/2009' window. The main window shows the 'Order Number' as 0000176 and the 'Order Date' as 6/9/2009. The 'Customer No.' is 01-BRESLIN, and the 'Order Type' is Standard Order. A 'Copy From' dialog box is open, allowing the user to select the source document. The dialog box shows 'Copy from' set to 'Sales Order', 'Order Type' as 'Standard Order', and 'Copy from Number' as 0000175. The dialog box also includes fields for 'Copy Memos' (unchecked), 'OK', 'Cancel', and a help icon. The background window shows various fields for shipping date, status, warehouse, sales tax, and split commission options.

DEFAULT SALESPERSON ID

When using CRM to enter quotes and sales orders, the default Salesperson ID on a new quote or order will automatically default to the salesperson assigned in the Accounts Receivable Customer record. In previous versions, this value defaulted to the salesperson ID of the user entering the information. The user will also be able to change the Salesperson ID during quote or order entry. Customer service representatives will be able to enter orders without impacting who receives the commission for the sale.

ENHANCED SALESPERSON MAPPING

In Extended Enterprise Suite 1.3, salespeople will be able to create orders for multiple sales divisions, regardless of the division that they are logged into. In the original release of Extended Enterprise Suite, we mapped a CRM user to a salesperson record in MAS. With version 1.3, we will change how we do the mapping. In order to better support customers with salespeople who sell in multiple divisions, we will link the CRM user to a MAS user login. Using Salesperson Mapping on the customer relationship manager’s main menu, you will be able to select a Sage MAS user, their corresponding CRM user, and map his or her Accounts Receivable Salesperson identification to the combined mapping. You will be able to link an unlimited number of Accounts Receivable Salespeople to a single

login combination, provided each salesperson is associated with a unique division. In addition, in salesperson user mapping, you will be able to add a new salesperson record on the fly for a missing division.

Division	Salesperson ID	Salesperson Name
01	0100	Susan Maye
02		
99	9100	Sue Maye

Once this is established, the Salesperson Maintenance screen, for each salesperson, will display the mappings. (See below.)

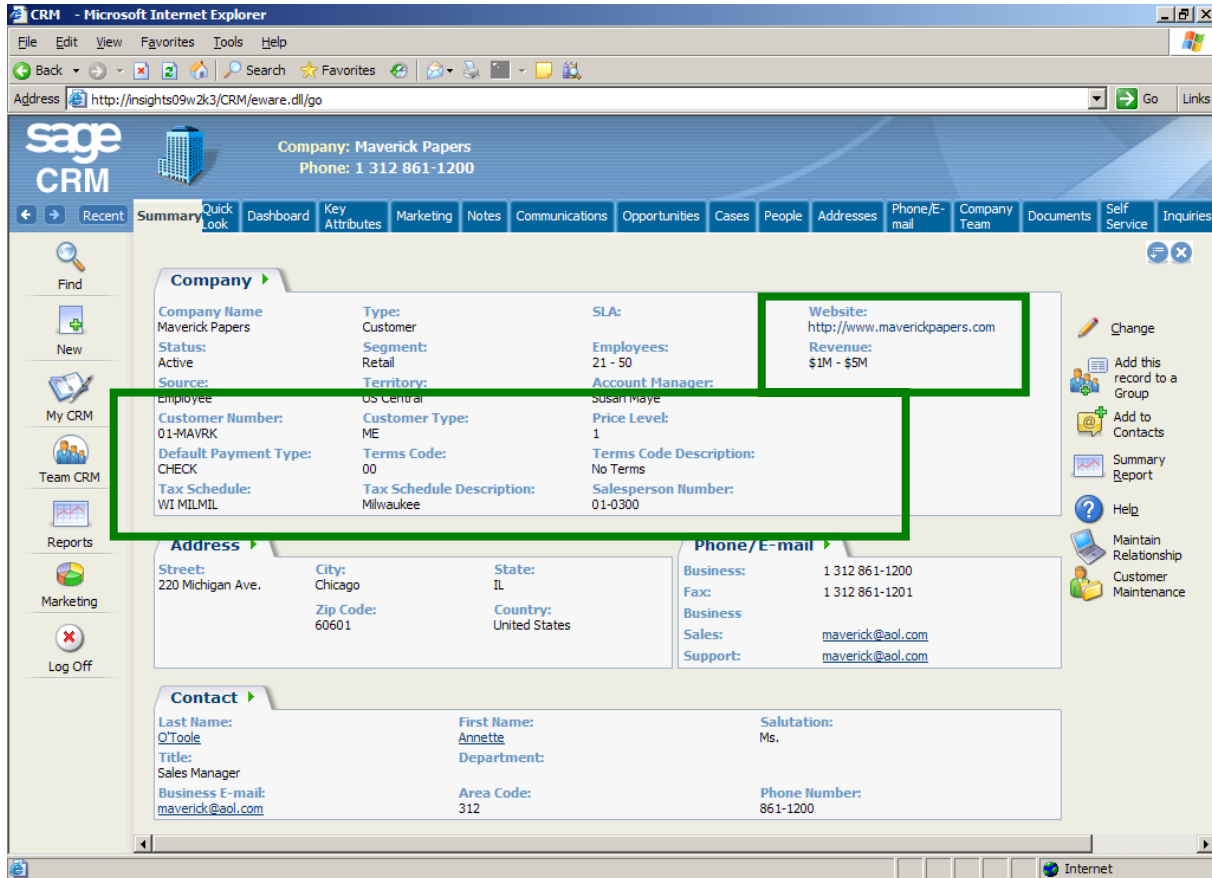
Relate to SageCRM

SageCRM User ID: MayeS MAS User Logon: MAYES

USABILITY ENHANCEMENTS

SALESPERSON ACCESS TO FINANCIAL INFORMATION

Salespeople who need to lookup accounting information about their customers will no longer need to leave their familiar CRM screens. The key customer information will no longer use the Sage MAS Customer Maintenance user interface, and will instead show the key financial information such as the Sage MAS terms code, price level, etc., from within the CRM screen. (See below.) The Customer Maintenance screens will still be available for those users who want access.



Key customer information will be shown within familiar CRM screens – including financial and website information

CUSTOMIZABLE OUTLOOK TASKS AND APPOINTMENTS

Outlook synchronization will be customizable as to what details are added to Tasks and Appointments.

ACCOUNTS FUNCTIONALITY

To further streamline the workflow, a "Continue" button will be available on the Account summary screen.

Users will be able to setup and send mass emails for their Accounts using lists, groups, saved searches, and more. In addition, an Account document template and “vMailmergeAccount” view will be available for their campaigns when they want to use a mail merge. All communications will be associated with those Accounts for ingoing and outgoing emails. This provides salespeople a more streamlined workflow in working with Accounts when Contact names may not be available.

Key Attributes and Marketing tabs will also be available by Accounts.

FIXED ASSET ENHANCEMENTS

Sage MAS 90 and 200 Extended Enterprise Suite 1.3 will include the Fixed Assets SnapShot dashboard, and address the American Recovery and Reinvestment Act of 2009. The Act includes numerous investment tax credits, and extensions of section 179 increases and the 168 allowance.

NEW ASSETS SNAPSHOT

The Assets Snapshot desktop provides an easy, at-a-glance summary of your important fixed asset information. Graphical charts and statistics present information in a well organized, concise format. View up-to-date information such as the current status of your assets, active assets by type, your most recent activities, quarterly summary, remaining life, and depreciation comparison. The Assets Snapshot appears every time you open a company or organization, unless you select the "not to display" at startup option. You can also view Assets Snapshot at any time by selecting the Fixed Assets Reports menu, then Assets Snapshot.

- Get concise, well-organized graphical charts and statistics
- View current status of assets, active assets by type, recent activities, quarterly summary, remaining life, and depreciation comparison
- Appears every time you open a company or organization
- Access at any time from the Fixed Assets Reports menu

The SnapShot will display the following asset information:

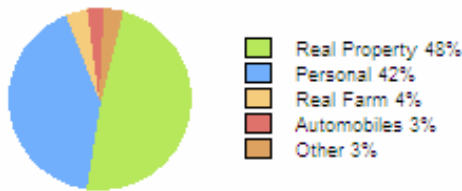
Asset Listing: A table will display the net value of your active assets, as well as the number of your assets and their acquired values broken down by their current status (active, disposed, inactive, or transferred).

Asset Listing		
Active Assets Net Value \$2,627,848.35 *		
Assets	Acq Value	Count
Active	\$4,106,952.87	192
Disposed	\$21,851.00	6
Inactive	\$95,000.00	4
Transferred	\$0.00	0
Other	\$0.00	0
Total	\$4,223,803.87	202

* Not all assets depreciated through same date.

Active Assets by Property Type: A pie chart will show the total acquisition values for the top four property types, with all other property types grouped into a category called “Other”.

Active Assets by Property Type
Based on Acquisition Value

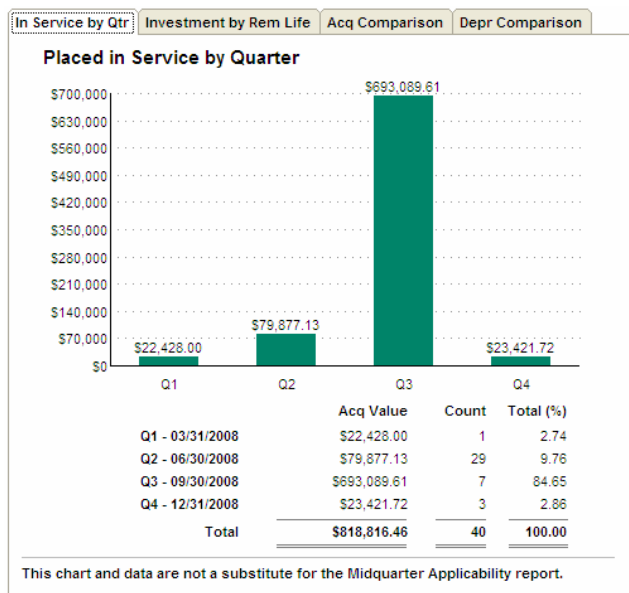


Latest Activity Dates: This section will display the latest date that various activities occurred, such as the last time depreciation was run, the last time you performed a Period Close, and the last time an asset was placed in service, disposed, and transferred.

Latest Activity Dates

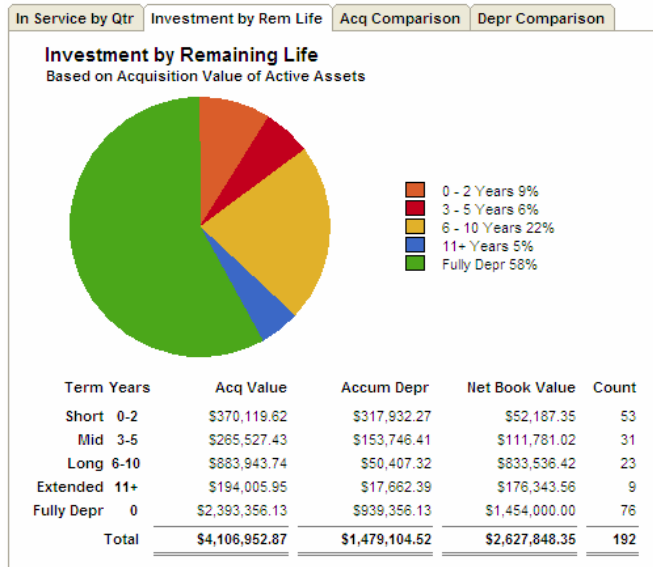
Last depreciation run: 12/31/2008
Last period closed: N/A
Last asset purchased:
 System No. 179 on 12/05/2008
Last asset disposed:
 System No. 153 on 10/31/2008
Last asset transferred:
 N/A

Placed in Service by Quarter Chart: This section will display the total acquired value of the assets placed in service, in each quarter of the current year.

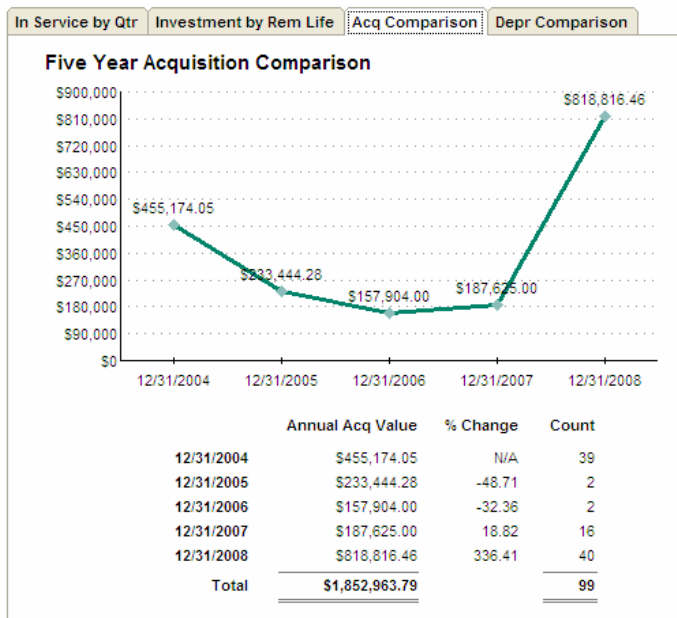


Investment by Remaining Life Chart: Active assets will be grouped into four categories, according to how much time remains before the assets are completely depreciated, and compares the total

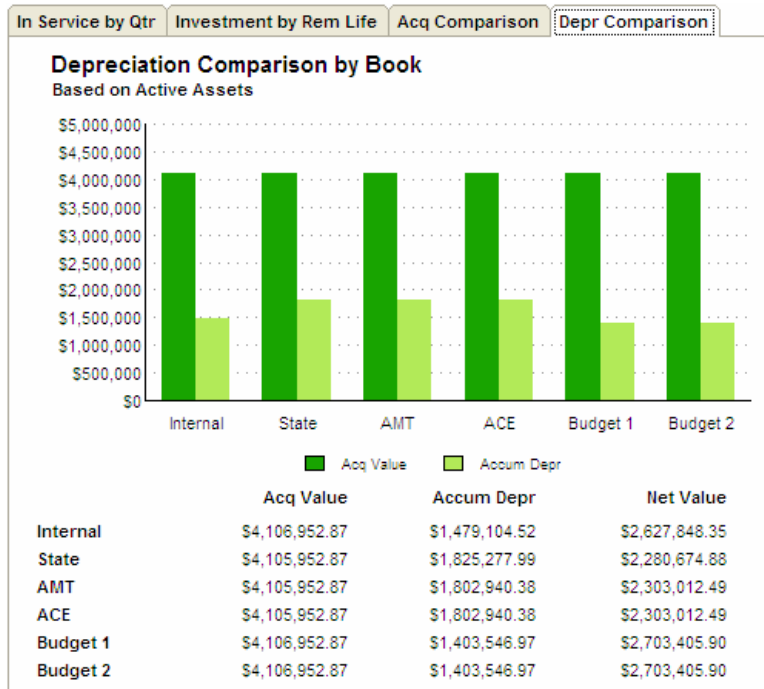
acquired values of each group. A fifth category will display active assets that have been fully depreciated.



Five Year Acquisition Comparison Chart: The total acquired value of assets placed in service will be displayed for each of the last five fiscal years.



Depreciation Comparison by Book Chart: The total acquired value and total accumulated depreciation comparison will be shown for all active assets through the current reporting period for each open Fixed Asset book.



AMERICAN RECOVERY AND REINVESTMENT ACT OF 2009 UPDATES

The American Recovery and Reinvestment Act of 2009 will update the necessary tax forms, extend the 168 allowance for capital expenditures that are placed into service in 2009, and extend the increased amount of 179 limits that small businesses could write off for capital expenditures incurred in 2009.

UPDATED TAX FORMS

The IRS Form 4562 – Depreciation and Amortization has been updated for the 2008 tax year.

UPDATED TAX LIMITS

Luxury Auto Limits

The depreciation limits in effect for automobiles placed in service in 2009 are as follows:

Year 1: \$10,960 *

Year 2: \$4,800

Year 3: \$2,850

Year 4: \$1,775

* If the customer elects out of the 168 Allowance for the automobile, the depreciation limitation is \$2,960 for the first year.

Light Trucks and Vans Limits

The depreciation limits for light trucks and vans placed in service in 2009 are as follows:

Year 1: \$11,060 *

Year 2: \$4,900

Year 3: \$2,950

Year 4: \$1,775

*If the customer elects out of Allowance for the truck or van, the depreciation limitation is \$3,060 for the first year.

SECTION 179 LIMITS

The maximum Section 179 limit is \$250,000 for assets placed in service in tax years beginning in 2009. In addition, the maximum cost of Sec 179 property that can be placed in service in the year before the phase-out begins is \$800,000 for tax years beginning in 2009.

INCREASED SEC 179 LIMITS FOR TWO NEW PROPERTY ZONE TYPES

A higher Section 179 dollar limit already existed for Gulf Opportunity Zone property and Enterprise Zone property. There is now a higher Section 179 dollar limit for two new property zones.

- **Qualified Disaster Zone Property:** The Emergency Economic Stabilization Act of 2008 provides for increased Section 179 limits for assets located in a Qualified Disaster Zone.
- **Kansas Disaster Zone Property:** The 2008 Farm Act provides for increased Section 179 limits for assets located in the Kansas Disaster Zone. Qualified property must be placed in service after May 4, 2007 and before January 1, 2009.

The table below shows the regular Section 179 dollar limit, as well as the increased limits for property located in property zones.

Year	Regular Sec 179	Enterprise Zone	Gulf Opportunity Zone and Kansas Disaster Zone	Qualified Disaster Zone
2008	\$250,000	+ \$35,000 = \$285,000	\$250,000 + cost of property, limited to \$100,000 = \$350,000	\$250,000 + cost of property, limited to \$100,000 = \$350,000
2009	\$250,000	+ \$35,000 = \$285,000	N/A <i>(Gulf Opportunity Zone and Kansas Disaster Zone property must have been placed in service before January 1, 2009.)</i>	\$250,000 + cost of property, limited to \$100,000 = \$350,000

Property zone will be easily be selected using the 179 bonus field, shown below.

EXTENSION FOR SECTION 179C, 179D, AND 179E PROPERTY

The immediate expensing of Section 179C property, qualified refineries, has been extended two years through 12/31/2013.

The immediate expensing of Section 179D property, energy efficient commercial buildings, has been extended for five years through 12/31/2013.

The immediate expensing of Section 179E property, advanced mine safety equipment, has been extended for one year through 12/31/09.

UPDATED ITC CREDITS AVAILABLE

The Emergency Economic Stabilization Act of 2008 and the American Recovery and Reinvestment Act of 2009 created new ITC credits and extended the dates or increased the percentage for existing credits.

FOUR NEW INVESTMENT TAX CREDITS AVAILABLE

New credits are available for combined heat and power system property (10%), qualified small wind energy property (30% or \$4,000), geothermal heat pump systems (10%), and advanced energy projects (30%).

Note: The \$4,000 annual limitation on the tax credit for qualified small wind energy was eliminated after 12/31/2008.

ITC credits will be entered using the screen shown below, by Property Type, Placed-in-Service Date, Acquisition Value, Depreciation Method, and Estimated Life.

The screenshot shows a dialog box titled "Investment Tax Credit". It has a standard Windows-style title bar with a close button. The dialog is divided into two main sections. The first section, labeled "Options", contains three fields: "ITC Credit:" with a dropdown menu showing "(1) Heat/Power system", "ITC Credit %:" with a text box containing "10.00", and "ITC Credit Amount:" with a text box containing "\$1,000.00". The second section, labeled "Basis Reduction Amount", contains one field: "Amount:" with a text box containing "\$500.00". At the bottom of the dialog are three buttons: "OK", "Cancel", and "Help".

GRANTS IN LIEU OF INVESTMENT TAX CREDITS

Taxpayers will be able to either claim a tax credit or apply for a grant when they place in service specified energy property.

Taxpayers will be able to receive grants for property placed in service during 2009 or 2010. They can apply for grants after 2010 and before December 31, 2016 (the credit termination date) only if construction of the property began during 2009 or 2010. To be eligible for the grant, the property must be either an electricity production facility otherwise eligible for the renewable electricity production credit, or qualifying property otherwise eligible for the energy credit. The amount of the grant is 30% for Code Sec. 45 and Code Sec. 48 property, and 10% for qualified microturbine, combined heat and power system, and geothermal heat pump property.

EXTENDED REHABILITATION CREDITS

Rehabilitation credits (ITC Codes G and H) have been extended until 12/31/2011 for property located in special zones. Expenditures in connection with certified historic structures are allowed a credit of 26%. Expenditures for qualified rehabilitated buildings are allowed a credit of 13%.

INCREASED CREDIT FOR ADVANCED COAL PROJECTS

After 10/2/2008, an ITC Credit of 30% is allowed for expenditures for advanced coal projects (ITC Code W).

EXTENDED ENERGY CREDITS

ITC Credits for expenditures for solar energy property (ITC Code S), fuel cell property (ITC Code U), and microturbine property (ITC Code V) have been extended through 12/31/2016.

EXTENDED 168 ALLOWANCE

Under IRS Code Section 168, qualified property placed in service from January 1, 2009 through December 31, 2009 is allowed an additional 50% depreciation deduction in the year the property is placed in service. Qualified property includes property with a recovery period of 20 years or less, computer software, water utility property, and qualified leasehold improvement property. The 50% depreciation deduction is extended an additional year for certain aircraft and certain property with longer production periods; such property must be placed in service by December 31, 2010.

168 ALLOWANCE AVAILABLE FOR REUSE AND RECYCLING PROPERTY

You can claim a 168 Allowance of 50% on certain reuse and recycling property placed in service after 8/31/08.

EXTENDED INDIAN RESERVATION PROPERTY RULES

In 1993, Congress created a system whereby qualifying Indian Reservation property must be depreciated over shorter recovery periods than otherwise allowed. This accelerates the allowable depreciation deductions. Qualifying Indian Reservation property must be placed in service before January 1, 2010, an extension of two years.

EXTENDED LEASEHOLD IMPROVEMENT AND RESTAURANT PROPERTY RULES

Leasehold improvements are permanent betterments made to leased property that is owned by someone else and which will usually revert to the owner at the end of the lease period. Prior to 2004, leasehold improvements were required to be depreciated using the same depreciation method, life, and averaging convention as the underlying property to which they were attached. In 2004, Congress required businesses to depreciate leasehold improvements using the straight-line depreciation method over a 15-year recovery period and applying either a half-year or midquarter averaging convention. Leasehold improvements must use a 15-year recovery period if placed in service before January 1, 2010, an extension of two years.

Qualified restaurant property placed in service from January 1, 2008 through December 31, 2009 also must use a 15-year recovery period and the straight-line depreciation method. Additionally, the definition of Qualified Restaurant property has been expanded to include Section 1250 buildings with placed-in-service dates from January 1, 2009 through December 31, 2009. The buildings are eligible for the reduced recovery period of 15 years (ADS 39 years).

15-YEAR RECOVERY PERIOD AVAILABLE FOR RETAIL IMPROVEMENT PROPERTY

Qualified Retail Improvement property placed in service from 1/1/09 – 12/31/09 is allowed a 15-year cost recovery period with a class life of 39 years and is required to use straight line depreciation. Qualified retail improvement property is **not** allowed the 50% 168 Allowance.

TECHNOLOGY ENHANCEMENTS

TERMINAL SERVICES

Terminal Services will be supported with Sage MAS 90 and 200 Extended Enterprise Suite 1.3. Users will be able to use remote desktop to log into the CRM screens and open IE from the server. Outlook integration will be supported once administrator rights are established. For users where their Outlook is local, standard Outlook integration installation procedures apply.

APPLIANZ

Applianz technology will also be supported with Sage MAS 90 and 200 Extended Enterprise Suite 1.3. You and your customers will be able to fully utilize the Applianz patented technology which combines technology and services to deliver one complete, rapidly deployed, and cost-effective solution-in-a-box.

With Applianz systems, you and your customers will be able to securely connect to their system from any office, over the Internet, and from any PC. Every system will be bundled with one year of Applianz Complete Assurance services, including a fully automatic off-site backup, virtually guaranteeing complete disaster recovery in hours, not days.

THIRD PARTY CONSIDERATIONS

CRYSTAL REPORTS V10.0

Crystal Reports provides access to your data and allows you to format it, and deliver it as information inside and outside your organization. Crystal Reports 10.0 will continue to be used with 1.3.

FRX FINANCIAL REPORTER

FRx is a financial reporting application that gives growing businesses control of their entire financial reporting process across one or more legal entities. FRx version 6.7 service pack 10 will be included with the 1.3 release.

RETIREMENTS

With the 1.3 release, no retirements are planned. However, we strongly encourage customers running older versions of Sage MAS 90 and 200 Extended Enterprise Suite to upgrade to the most current release.

Sage MAS 90 and 200 Extended Enterprise Suite

56 Technology Drive
Irvine, CA 92618-2301
800.854.3415
www.SageMAS.com

The information contained in this document represents the current view of Sage Software, Inc. on the issues discussed as of the date this document was prepared. Sage Software cannot guarantee the accuracy of any information presented after the date of publication. The capabilities, system requirements and/or compatibility with third-party products described herein are subject to change without notice. Contact Sage Software for the most current information. Always consult a network specialist to discuss the security risks involved before implementing any Internet solution. Sage Software is not responsible for the content or maintenance of third-party Web sites referred to herein. This document is for informational purposes only and may not be distributed to third parties. Sage SOFTWARE MAKES NO WARRANTIES, EXPRESSED OR IMPLIED, IN THIS DOCUMENT.

© 2009 Sage Software, Inc. All rights reserved. Reproduction in whole or in part without permission is prohibited. Sage, the Sage logo, and the Sage product and service names mentioned herein are registered trademarks or trademarks of Sage Software, Inc. and/or its affiliated entities. All other trademarks are the property of their respective owners.



The Premier Provider of Effective Business Software Solutions • National Presence, Local Touch • 1.800.4.BLYTHE • www.blytheco.com