

SAGE MAS 90 SAGE MAS 200



Pre-Release Guide to Version 4.3

February 2008

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OVERVIEW

The SAGE MAS 90® and SAGE MAS 200® ERP Systems version 4.3 release will focus on some of the most requested customer enhancements to enable our customers growing businesses to work the way they do. Included in this release are additional business intelligence capabilities, the incorporation of paperless office, direct deposit functionality, usability improvements, architectural improvements and updated integrated Sage solutions. Adding new features and functionality with little or no impact on total cost of ownership (TCO) is the focus of 4.3. In fact, the total TCO for some current customers will be reduced.

Focusing on lower TCO, the 4.3 release will take a break from converting any additional modules to the new Sage MAS 90 and 200 architecture, the Business Framework. Once modules such as General Ledger, Accounts Payable, Accounts Receivable, Sales Order, Return Merchandise Authorization, and Bank Reconciliation, are converted to the new architecture, upgrading to new releases will lower the customer's TCO by providing simple tools they can use to create and modify existing reports and add user defined fields. The Business Framework also provides the functionality for features and functionality such as: Business Insight Explorer, Memo Manager, wizard-based report creation, personalized data grids, and maintenance task hyperlinks. Planned for the subsequent 4.4 release is the application of global business framework standards providing enhancements to the Purchase Order, Inventory Management and Bill of Material modules.

Building on the business intelligence tools that Sage MAS 90 and 200 provides, 4.3 will provide additional Business Insights Explorer (BIE) views, adding to the customer-centric views which were originally introduced in 4.2. Providing additional visibility into the customers' business, these new BIE views will include General Ledger, Accounts Payable, Inventory Management and Purchase Order. BIE in 4.3 will introduce a new charting tab, which will feature the ability to quickly create charts on the fly based on the BIE view. Also, 4.3 will include enhancements to the Business Insights Dashboard, including the ability to print graphics and an updated look and feel.

In 4.3, many of the paperless office titles, that the Sage MAS 90 and 200 Extended Solutions team has provided for many years as add-ons to the core Sage MAS 90 and 200 products, will be incorporated into the corresponding module, for no additional charge. To help our customers work the way they do, this functionality will include e-mail, fax, and document storage. Also based on a previous Extended Solutions title, new complete Direct Deposit functionality will be offered for purchase as an additional option for the Payroll module in 4.3. Enhancements for eFile and reporting will be included for State & W2 tax forms as well as Accounts Payable 1099 eFile and reporting. Customer-requested global features and usability improvements will include an enhanced Accounts Receivable Global Customer Change Field utility, simple selection options for report dates, and an option that keeps the Report Selection Window open after printing or previewing.

Both new and current customers will be able to immediately benefit from the numerous enhancements in Sage MAS 90 and 200 4.3, and the integrated Sage Solutions with new releases of Sage TimeSheets, Abra, ACT! by Sage, Sage SalesLogix, Credit Card Processing powered by Sage Payment Solutions, StarShip Parcel and StarShip Freight. With Sage MAS 90 and 200 4.3, we are listening to our customers and partners by continuing to provide the functionality that is most important to them.

AVAILABILITY

Sage MAS 90 and Sage MAS 200 version 4.3 is scheduled for release in the summer of 2008. The Business Partner autoship and new customer shipments will be closely followed by the current customer maintenance shipments.

BUSINESS INTELLIGENCE

Two business intelligence modules, Business Insights Explorer (BIE) and Business Insights Dashboard (BID), will offer new capabilities to 4.3 customers so they can turn data into actionable knowledge. New data-centric views will be added to BIE so customers will be able to gain even more visibility into their

business. A new charting tab will allow charts to be created directly from the personalized views. Also new in this release will be the ability to print dashboard sections. BID will add more flexibility in the main dashboard and will continue to provide the ability to drill into the detailed information.

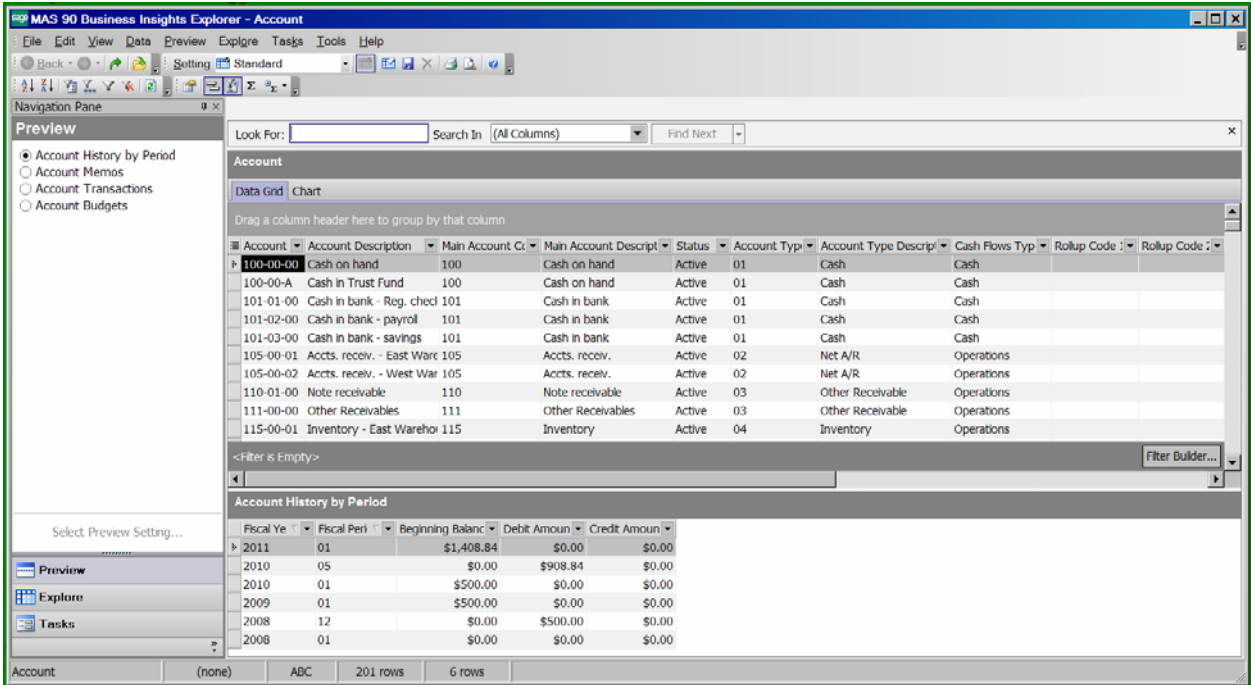
NEW BUSINESS INSIGHTS EXPLORER VIEWS

BIE, a robust ad-hoc inquiry, drill-down and drill-around application, will continue to be provided at no additional cost for all Sage MAS 90 and Sage MAS 200 ERP system customers. In addition to the Sales Order and Accounts Receivable views introduced in 4.2, users of 4.3 will also be able to use BIE to view and access inter-related records for General Ledger, Accounts Payable, Inventory Management and Purchase Order. The drag and drop, sort, filter, calculate, color highlight, and save personalized views functionality will continue to be available. The additional views will allow users to provide even better customer service, improve operations monitoring, and get more efficient use of Sage MAS 90 or 200.

All the BIE Views that will be available in 4.3 are listed below, with new BIE Views in **green**. Some screenshot examples of the new views follow:

- Account View
- Account Transactions View
- Account Budgets View
- Customer View
- Salesperson View
- Customer History Invoices View*
- Customer Open Invoices View*
- Customer Repetitive Invoices View*
- Customer Payments View
- Vendor View
- Vendor History Invoices View
- Vendor Open Invoices View
- Vendor Repetitive Invoices View
- Vendor Payments View
- Item View
- Item Transactions View
- Sales Order View
- History Orders View
- Shipping History Invoices View
- Purchase Order View
- Vendor History Receipts View
- Open RMAs View
- RMA History Receipts View

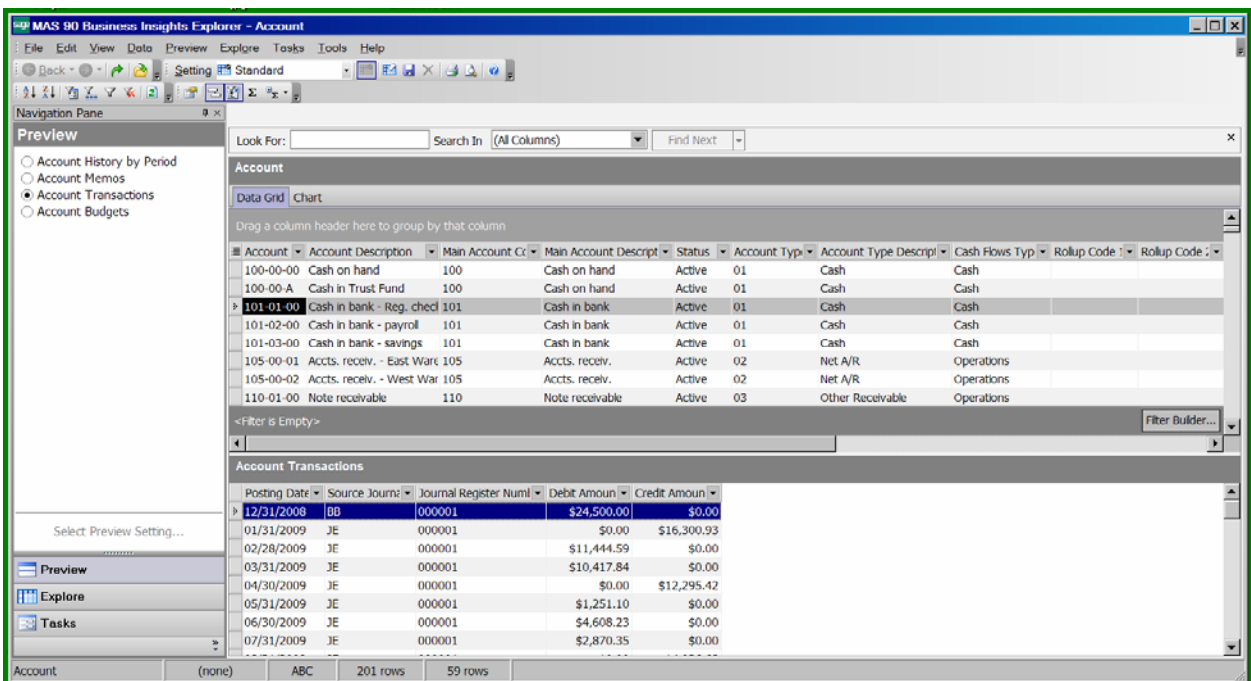
**These views will have a slight adjustment in name for clarification from their initial names in 4.2, - i.e "History Invoices View" is now "Customer History Invoices View".*



Account View – Account History by Period Preview

Account View

Account View will show the current company's General Ledger accounts, with four preview options, including Account History by Period (shown above). As with the original BIE views, the selection which is made in the main grid, "Account", will display "Account History by Period" details in the secondary grid. Also provided as standard views in the Account View session will be Account Memos that are related to those accounts, Account Transactions (shown below) for any transactions related to the accounts shown in the main grid, and Account Budgets.

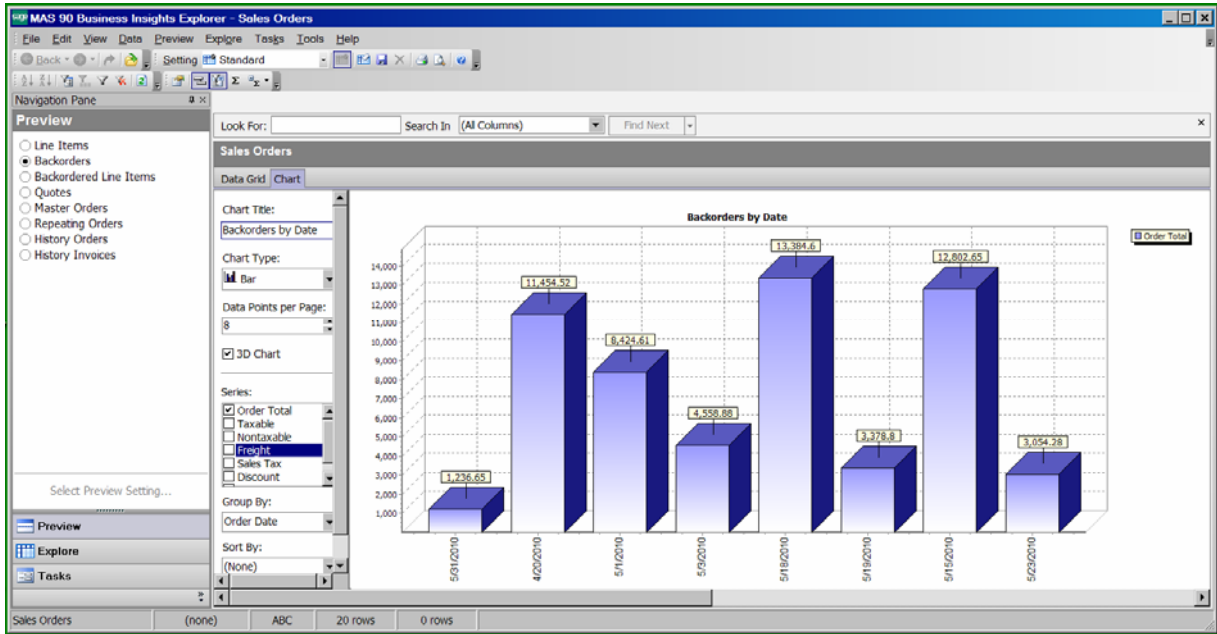


Account View – Account Transactions Preview

NEW BUSINESS INSIGHTS EXPLORER CHARTING

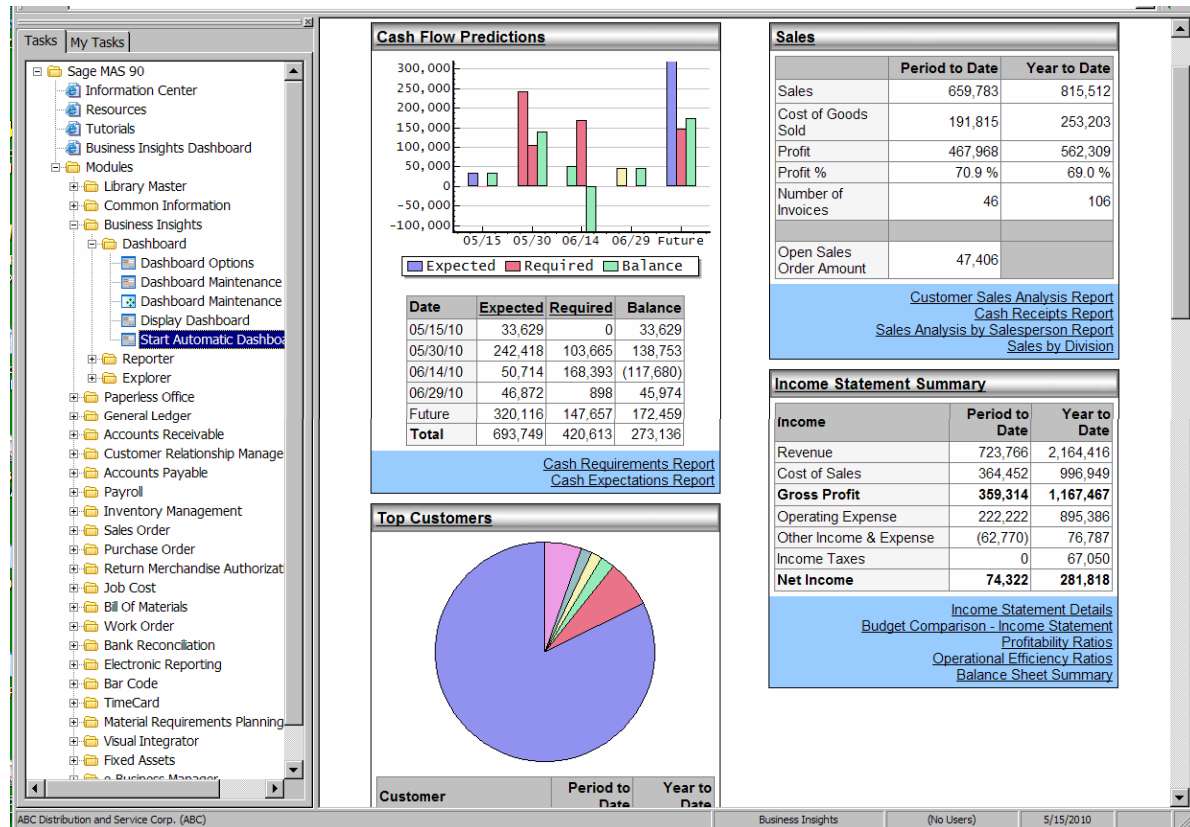
4.3 will introduce a new Chart tab within BIE. You'll be able to quickly generate a chart on-the-fly based directly on the view you create in BIE. Available chart types will include bar, line, area and pie, with customized titles, displaying the series you've selected. Additional options for designing a chart on-the-fly are how many data points for each series you want to display. The series will appear in the order they are selected, so if the chart isn't displaying the information as expected, you will be able to quickly deselect the series using the boxes, and select the series again in the desired order.

In the example shown below, backorders are displayed using a bar chart, by order totals and grouped by order date.



UPDATED BUSINESS INSIGHTS DASHBOARD

The Sage MAS 90 and 200 4.3 Business Insights Dashboard will be easier to use and view with customer-requested options and an updated cleaner look. Users will be able to select up to 12 different standard graphical reports and include them on an HTML-based start page from their desktop, use a start page wizard to select which reports and graphs will be displayed, the order they are displayed, and the level of detail that will be included.



Main Dashboard Page

In 4.3, enhancements will include the ability to place detail or summary views on the main dashboard page. Users will be able to generate dashboard pages independent of internet connectivity or via Microsoft Internet Explorer and Outlook.

Charts

As shown above, links within the charts will allow users to drill down into the detailed information represented in the chart. Users will be able to print the charts they create, including print to PDF.

PAPERLESS OFFICE

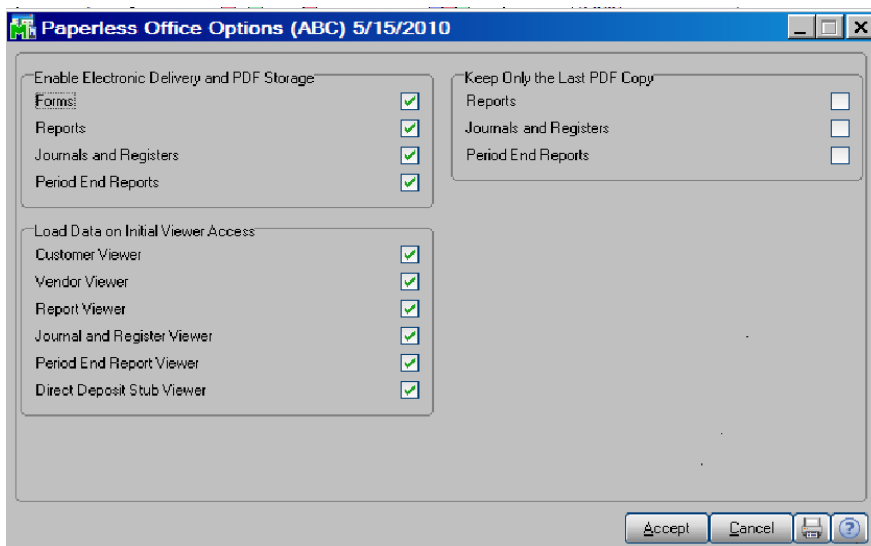
Paperless Office in 4.3 will save businesses time and money by reducing paper costs, eliminating the need to print lengthy reports and use precious office space for storage. In addition, it will provide quick and easy access to files, and extend the reach of the documents to multiple people in separate locations. Sage MAS 90 and 200 users will be able to view reports, and print only the pages that they want, eliminating paper waste. The powerful electronic forms delivery functionality will allow Sage MAS 90 and 200 users to email or fax documents on a timely basis to vendors and customers, improving business-to-business communications.

WinFax will still be supported for those customers who own it, but it has been discontinued from the manufacturer, Symantec, for several years. The Microsoft Fax Services fax driver, which is provided with Microsoft Windows, will be utilized for faxing documents. Customers who previously owned the Extended Solutions titles will no longer have to pay a separate service or be charged additional faxing fees.

Many of the paperless office features and functionality that the Extended Solutions group has provided for years will be incorporated into the corresponding module in 4.3 for no additional charge. In addition to accounts receivable invoices and statements, sales orders, SO invoices, purchase orders, purchase order return orders, job cost invoices and direct deposit stubs, paperless capabilities will also be offered for customer RMAs. Customers who have the Extended Solutions titles will still have the functionality they've depended on, and will lower their total cost of ownership (TCO) because they'll no longer have to pay a separate maintenance and support fee on their Paperless Office titles.

The following paperless forms and reports will be included in 4.3:

- Payroll Direct Deposit Stubs
- Purchase Orders
- Vendor Returns
- Sales Orders
- Sales Order Invoices
- Customer Return Merchandise Authorizations
- Accounts Receivable Invoices
- Job Cost Invoices
- Journals and Registers
- Period End Processing Reports
- All standard reports generated by the system, including those created using Business Insights Reporter



Paperless Office Options will include the ability to choose which documents can be viewed, delivered and stored, as well as maintain an archive, or keep only the most recent copy.

The basic functionality that exists in the following eleven Paperless Office Extended Solution titles will be included in 4.3:

- LM1018 – Paperless Office: Journals & Registers
- LM1019 – Paperless Office: Electronic Forms Delivery
- LM1020 – Paperless Office: Period End Processing
- LM1022 – Associated Source Documents for Paperless Office
- AR1223 – Paperless Office: A/R Statements
- SO1437 – Paperless Office: Sales Order Invoices
- SO1463 – Paperless Office Sales Orders
- PO1165 – Paperless Office: Purchase Order Forms
- AR1225 – Paperless Office: A/R Invoices
- JC1147 – Paperless Office: Job Cost
- PR1120 – Paperless Office: Payroll Direct Deposit Stubs

For companies that use the Payroll module, the Paperless Office Employee Self-Service functionality will be included. This will allow employees to view and reprint their payroll stubs. Protected by security settings, self-service will allow employees to find the critical historical payroll information they need without engaging the time of your human resources personnel.

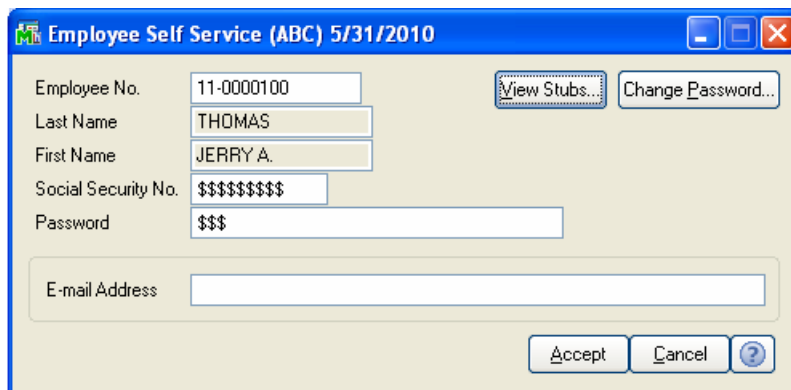
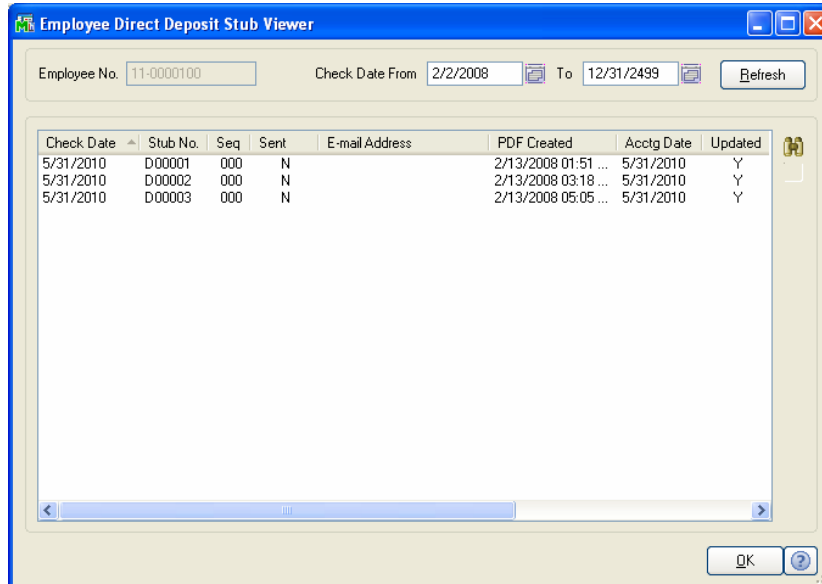
ENHANCED PAYROLL AND ACCOUNTS PAYABLE TAX REPORTING

Sage MAS 90 and 200 Federal and State eFiling and Reporting will be introduced in 4.3 to provide complete Federal and State eFiling options for federal and state forms, streamlining the tax reporting process. The new capabilities will include over 250 federal and state Unemployment, Withholding, and New Hire reports to assist employers with filing their payroll tax information. This feature will also include 1099 reporting through the Accounts Payable module. Offered on a transaction fee basis, the eFiling Service will provide the ability to streamline the tax reporting process for W2s, 1099s and State form reports. All federal and state forms will be available to print and mail with no fees. You will be able to utilize blank, perforated W2 & 1099 forms, available for purchase from our Forms Division, without having to align pre-printed forms. For these additional eFiling options, our customers will only incur eFiling fees, with no additional module, maintenance and support costs.

For states that conform to federal reporting standards, existing W2, 1099 & 941 form processing functionality in the Electronic Reporting Module will continue to be available.

DIRECT DEPOSIT

Safe and efficient Direct Deposit functionality will be available for purchase as an add-on to Sage MAS 90 and 200 4.3 Payroll. Direct Deposit will reduce the time and cost associated for employees processing and printing checks, and for the receiving employees to physically take those printed checks and deposit them into their checking or savings accounts. Employees will be able to choose to split disbursements between multiple accounts, such as savings and checking, and different institutions based on fixed dollar amounts or percentages.

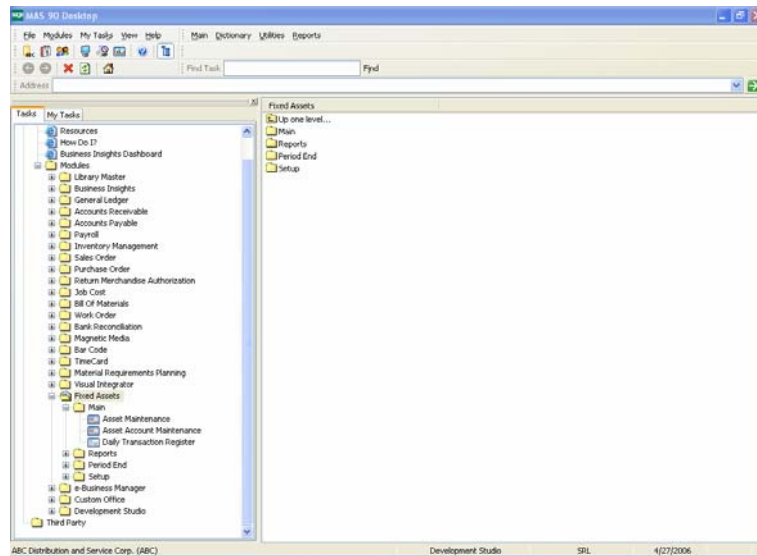


Direct Deposit will generate entries, process employee paychecks, produce an Automated Clearing House (ACH) file, and automatically route to the specified financial institution. These ACH files will follow the National Automated Clearing House Association Standards (NACHA) and will be configurable based on the requirements of the financial institution. Batch files will be created that, if necessary, can be regenerated at a later time. A pre-notification file will also be able to be generated for submission to the customer's financial institution for approval.

Customers who own an existing Direct Deposit Extended Solutions title on version 3.71 or higher, will be able to be seamlessly converted to the new 4.3 embedded solution.

ENHANCEMENTS TO FIXED ASSETS

The Fixed Assets Module introduced in 4.2 was developed to meet the basic needs of most small to mid-sized businesses to provide fast, dependable, customizable fixed assets management for a fixed asset inventory up to 1,500 items. In 4.3, fixed asset information will now be even more closely associated with the core functionality in Sage MAS 90 and 200. Customers will now have an option to auto-create Assets during Accounts Payable invoice data entry. And, during Purchase Order Entry and Receipt of Invoice, the register will automatically update the asset to the Fixed Assets Module, based on the asset template selected from Purchase Order Entry.



Fixed Assets - ABC Distribution and Service Corp.

Version 2006.1

Template: [] Group: Active Assets Goto: []

Main Depreciation Transfer History Image Notes

Sys No	Activity	Co Asset No	Description	Location	Class	GL Asset Acct No	L Accum Acct No	L Expense Acct No	Cust
1	Active	100100	Land - 410 E. Main St.	Bakery	LD	100-15000	None	None	Scott Higgin
2	Active	100110	Building - 410 E. Main St.	Bakery	BD	100-15100	100-15150	100-70000	Scott Higgin
3	Active	100120	Clearing and Grading	Bakery	LI	100-15100	100-15150	100-70000	Scott Higgin
4	Active	100130	Thermojax Bag Heat Sealer (I)	Bakery	BU	100-15300	100-15350	100-70000	Jennifer Clai
5	Active	100140	Conveyor Belt	Bakery	ME	100-15300	100-15350	100-70000	Randy Jenki
6	Active	100150	Donut Cutter	Bakery	BU	100-15300	100-15350	100-70000	Jennifer Clai
7	Active	100160	Bread Moulder (I)	Bakery	ME	100-15300	100-15350	100-70000	Randy Jenki
8	Active	100170	Doughnut Glazer	Bakery	ME	100-15300	100-15350	100-70000	Randy Jenki
9	Active	100180	Doughnut Fryer	Bakery	ME	100-15300	100-15350	100-70000	Randy Jenki
10	Active	100190	Doughnut Tumbler	Bakery	ME	100-15300	100-15350	100-70000	Randy Jenki
11	Disposed	100200	Donut Filler	Bakery	BU	100-15300	100-15350	100-70000	Jennifer Clai
12	Active	100210	Dough Roller (I)	Bakery	ME	100-15300	100-15350	100-70000	Randy Jenki
13	Active	100220	Parking Lot	Store #1	LI	200-15100	200-15150	200-70000	Tony Balmer
14	Active	100230	Parking Lot Flood Lights	Store #1	LI	200-15100	200-15150	200-70000	Tony Balmer
15	Active	100240	Sidewalk	Store #1	LI	200-15100	200-15150	200-70000	Tony Balmer
16	Disposed	100250	Stainless Steel Work Tables	Bakery	FF	100-15200	100-15250	100-70000	Jennifer Clai
17	Active	100260	Fire Alarm System	Bakery	BI	100-15100	100-15150	100-70000	Scott Higgin
18	Active	100270	Ventilation System	Bakery	BI	100-15100	100-15150	100-70000	Scott Higgin
19	Disposed	100280	Quart Mixer	Bakery	ME	100-15300	100-15350	100-70000	Randy Jenki
20	Active	100290	Executive Desk Chair	Bakery	FF	100-15200	100-15250	100-70000	Debbie Fran
21	Active	100300	Sullivan Office Desk	Bakery	FF	100-15200	100-15250	100-70000	Debbie Fran
22	Active	100305	OL Computer Software	Bakery	CE	100-15600	100-15650	100-71000	Debbie Fran
23	Active	100310	Office Bookshelves	Bakery	FF	100-15200	100-15250	100-70000	Debbie Fran
24	Active	100320	Countertops	Bakery	LH	100-15200	100-15250	100-70000	Scott Higgin
25	Active	100330	Printer Stand	Bakery	FF	100-15200	100-15250	100-70000	Debbie Fran
26	Active	100340	Bread/Bagel Slicer	Bakery	ME	100-15300	100-15350	100-70000	Randy Jenki
27	Active	100350	Bread Trays	Bakery	BU	100-15300	100-15350	100-70000	Jennifer Clai
28	Active	100360	Doughnut Molder	Bakery	ME	100-15300	100-15350	100-70000	Randy Jenki
29	Active	100370	Xerox Copier/Fax Machine	Bakery	CE	100-15400	100-15450	100-70000	Debbie Fran
30	Active	100380	Walk-In Freezer	Bakery	ME	100-15300	100-15350	100-70000	Randy Jenki
31	Active	100390	Bakery Sign	Store #1	LH	200-15200	200-15250	200-70000	Tony Balmer

Save New Print Refresh Detail View Projection Help

12:47 PM

The screenshot shows the 'Receipt of Goods Entry' window with the following details:

- Receipt No.: 001012
- Date: 05/31/2010
- User ID: SJM
- Item Number: 6655
- Description: PRINTER STAND W/ BASKET
- Tax Class: TX
- UT:
- LC:
- Req'd Date: 5/31/2008
- G/L Acct: 165-00-00
- Whse: 000
- U/M: EACH
- Ordered: 5.00
- Received: 1.00
- Back Ordered: 4.00
- Unit Cost: 81.250
- Extension: 81.25

The 'Additional Data Entry Fields' dialog box is open, showing the following fields:

- Weight: 25
- Product Line: PS&A
- Product Type: Finished Good
- Costing: Average Cost
- Asset Template: Computer, Desktop

Quickly create an asset from Accounts Payable Invoice Register and Purchase Order Receipt of Invoice or Receipt of Goods With Invoice.

New in 4.3, will be changes that incorporate the provisions of the Economic Stimulus Act of 2008 relating to fixed assets. The changes in the update will only affect assets placed in service in tax years beginning in 2008. Those changes will include:

- **Updated Section 179 Limits:** The limit on the Section 179 Expense Deduction increased from \$128,000 to \$250,000. The Section 179 threshold amount increased from \$510,000 to \$800,000.
- **Expanded 168(k) Allowance:** An additional depreciation allowance of 50% of the cost of an asset is allowed on qualified property placed in service after December 31, 2007 and before January 1, 2009. The 50% allowance is extended an additional year – to December 31, 2009 – for certain property with longer production periods and for certain aircraft.
- **Increased Luxury Auto Limits:** The luxury automobile depreciation limits increased from \$2,960 to \$10,960 for year one for passenger autos placed in service in 2008. The increased depreciation limit applies only if you select a Plus 168(k) depreciation method.
- **Increased Depreciation Limits for Light Trucks and Vans:** The depreciation limit increases from \$3,160 to \$11,160 in year one for light trucks and vans placed in service in 2008. The increased depreciation limit applies only if you select a Plus 168(k) depreciation method.

When a growing business needs to track more than 1500 assets, the Sage MAS 90 and 200 Fixed Asset module can be upgraded to the market leading FAS 100 Asset Accounting. It is fully compatible and all functionally will be available when launching the FAS solution from within Sage MAS 90 or 200.

USABILITY IMPROVEMENTS AND APPLICATION ENHANCEMENTS

As previously noted, the 4.3 release will focus on key areas of customer enhancements to better enable our customers growing businesses to work the way they do. Many of the enhancements included in this section were the direct result of customer usability testing conducted in early 2007. The following section highlights many of those customer-requested options:

ACCOUNTS RECEIVABLE GLOBAL CUSTOMER CHANGE FIELD UTILITY

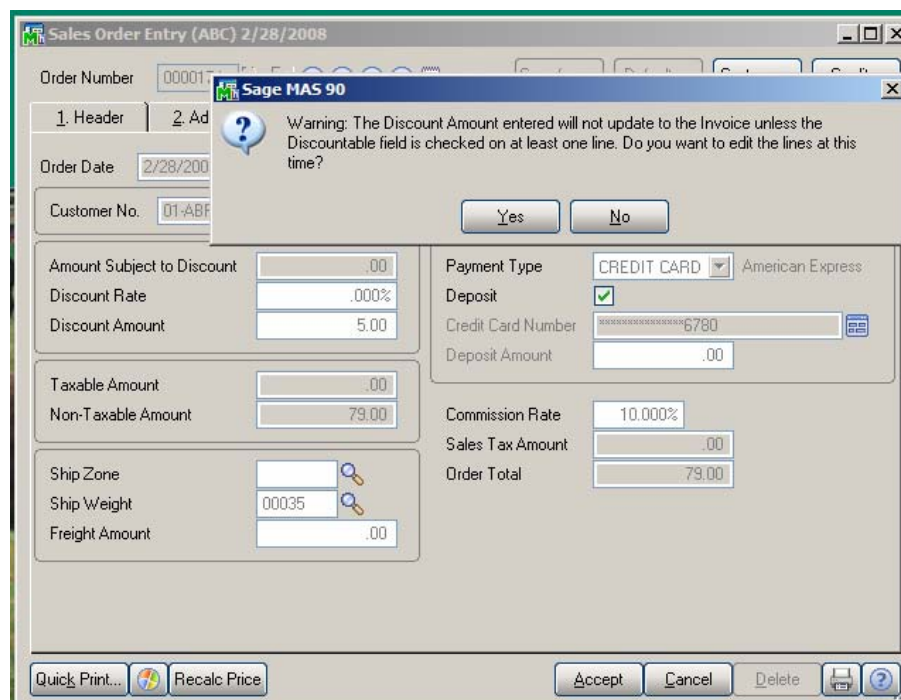
To streamline the updating of customer records, 4.3 will be able to utilize the Global Customer Change Field Utility in Accounts Receivable to make a change to the Salesperson associated with a specific Ship To Address. For example, when a salesperson leaves or joins the company, you will be able to completely reassign the accounts.

SALES ORDER SPLIT COMMISSION OVERRIDE

To reduce keystrokes and mistakes when using the Split Commissions option, the default will now be the pre-assigned salesperson commission percentage, under Setup in Accounts Receivable, Salesperson Maintenance.

SALES ORDER DISCOUNT WARNING

In 4.3, if a discount amount is entered on a Sales Order, Total tab, when discounts are not allowed for all line items, a warning will allow the user to make adjustments before moving to the invoicing stage. Choosing "Yes" will provide the ability to edit the sales order to prevent unintended results. Choosing "No" will zero out the non-allowed discount on the Invoice.

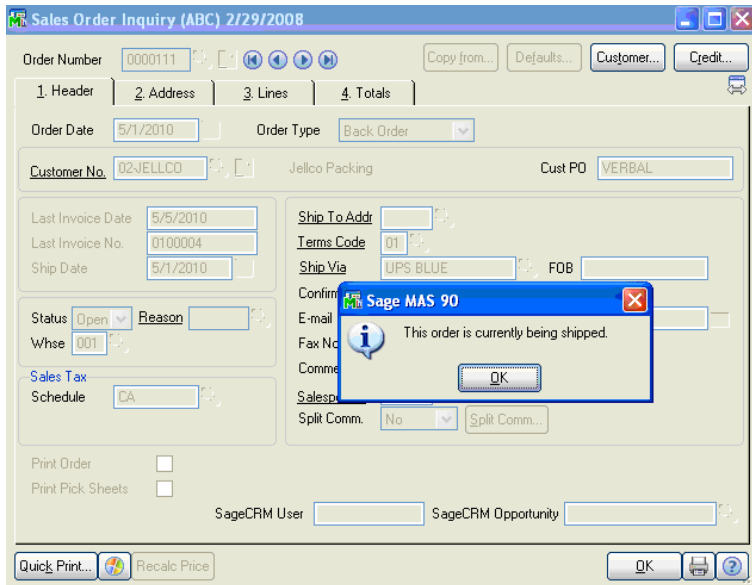
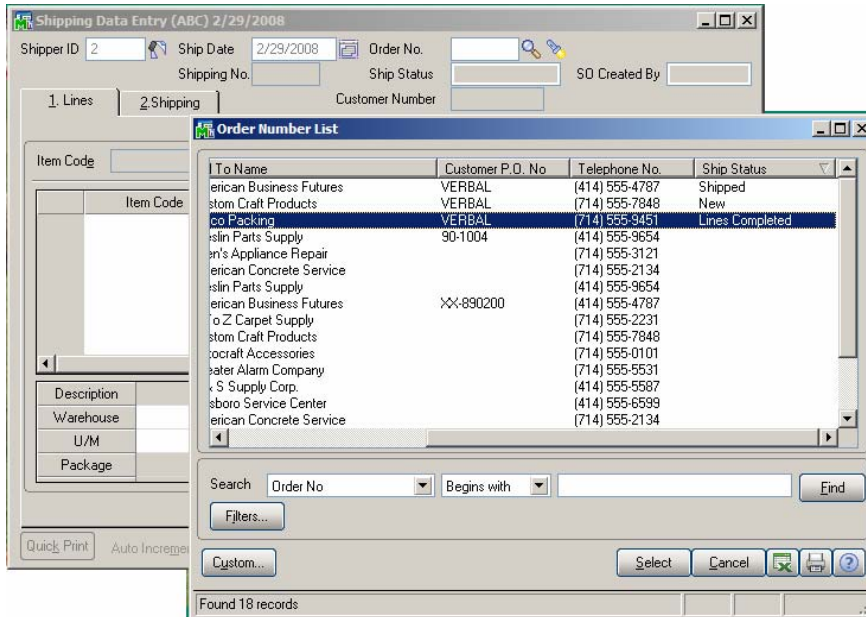


SHIPPING DATA ENTRY SUBSEQUENT ITEM SCANS

Additional flexibility will be added to the process of scanning multiple items using a wedge scanner for shipments. If Auto Increment Quantity is disabled, the person using the scanning device will be able to move through the order efficiently, scanning items in any order without keyboard interaction – the system will recognize the item scanned. Shipping personnel will be able to scan the first item and either accept the default quantity of one, or enter a quantity amount, and quickly move to the next item.

SHIPPING STATUS

An additional column will be added to provide shipping personnel with the order status when using the Order Number Lookup field within Shipping Data Entry. One of the three following status conditions will be displayed: "New" when an order is entered for the first time, "Lines Complete" when the Lines tab is completed and Accepted, and "Shipped" when the Shipping tab is completed and Accepted. To provide customer service personnel the most up-to-the-minute status of customer orders, the Shipping Status will also be viewable within Sales Order Inquiry -- see second screen shot below.



ACCOUNTS PAYABLE 1099-INT Box 8 AND 9

Sage MAS 90 and 200 4.3 will automatically enter necessary information into the new Internal Revenue Service 1099-INT form 8 and 9 boxes.

REPORT DATES SIMPLE SELECTION OPTIONS

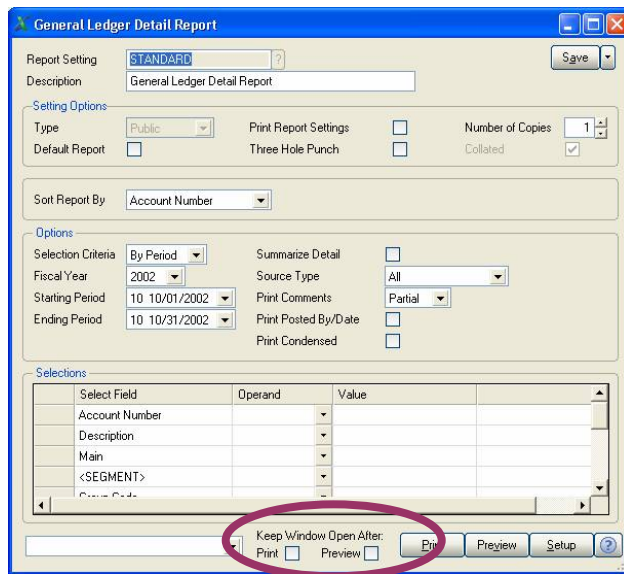
To streamline report selection, more commonly used terms for selection will be available in 4.3. Users will be able to select from predefined ranges based on the system date, such as: Yesterday, Today, Tomorrow, Last Week, Last Month, Last Year, This Week, This Month, Next Week, Next Month, Next Year, Last 7 Days or Newer, 30 Days or Older, etc.

KEEP WINDOW OPEN IF NO DATA SELECTED

Occasionally in Sage MAS 90 and 200 when selection criteria are entered for a report, a message box appears with "No Data Selected to Print". In 4.3, when this message appears, the report selection window will stay open. All previous selection criteria will be available for examination so the user will be able to readjust and produce the desired information on the report.

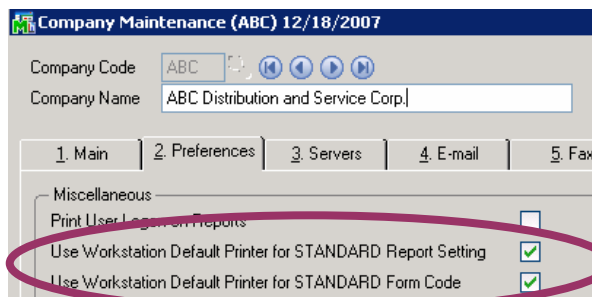
OPTIONAL KEEP WINDOW OPEN AFTER REPORT SELECTION

In 4.3, an option will be available for users to return to the report selection screen within Business Framework modules. This option will allow a customer to preview and print reports with different selection criteria, such as date range, or to make changes to the print criteria selections. The user-selected criteria will persist, until the print criteria selection screen is closed. The choice to keep it open or close will persist by user and by report the next time they open the report's print selection screen. This enhancement only affects reports within the Reports menu of GL, AR, AP, BR and SO, and does not apply to forms or journals.



ENHANCED SAVED STANDARD REPORT SETTINGS

This 4.3 enhancement will allow a user's default printer to automatically be selected for printing Standard reports or form settings, regardless of which user previously saved the report. This feature will be set on a company basis.



REDUCE KEYSTROKES IN REPORT AND FORM CRITERIA SELECTION

This 4.3 enhancement will display all the available print criteria on one screen for selection, without having to click to different tabs. Further reducing keystrokes, users will be able to click in the value field and enter a value without having to first select an operand (i.e. equal to, range, greater than, etc.).

Customer Listing with Balances (ABC) 5/15/2010

Report Setting: STANDARD

Description: Customer Listing with Balances

Setting Options:
 Type: Public
 Default Report: Print Report Settings: Number of Copies: 1
 Three Hole Punch: Collated:

Sort Report By: Customer Number

Options:
 Fiscal Year: 2010
 Accounting Period: 05/31/2010

Data to Print:
 Customers to Print: Permanent Only

Select Field	Operand	Value
Customer Number	Equal to	01ABF
Customer Name	All	
Salesperson	All	
Customer Type	All	
Sort Field	All	
State	All	

Keep Window Open After:
 Print Preview

After entering information in the first value field, the operand will automatically switch to the most commonly used operand “equal to”, and the focus will move to the second value field for the same selection.

Customer Listing with Balances (ABC) 5/15/2010

Report Setting: STANDARD

Description: Customer Listing with Balances

Setting Options:
 Type: Public
 Default Report: Print Report Settings: Number of Copies: 1
 Three Hole Punch: Collated:

Sort Report By: Customer Number

Options:
 Fiscal Year: 2010
 Accounting Period: 05/31/2010

Data to Print:
 Customers to Print: Permanent Only

Select Field	Operand	Value
Customer Number	Range	01ABF 01HILLSB
Customer Name	All	
Salesperson	All	
Customer Type	All	
Sort Field	All	
State	All	

Keep Window Open After:
 Print Preview

If values are entered in both the first and second fields, the operand will automatically switch to “range”.

ELIMINATE PRINTING OF ZEROS ON SELECTED GL REPORTS

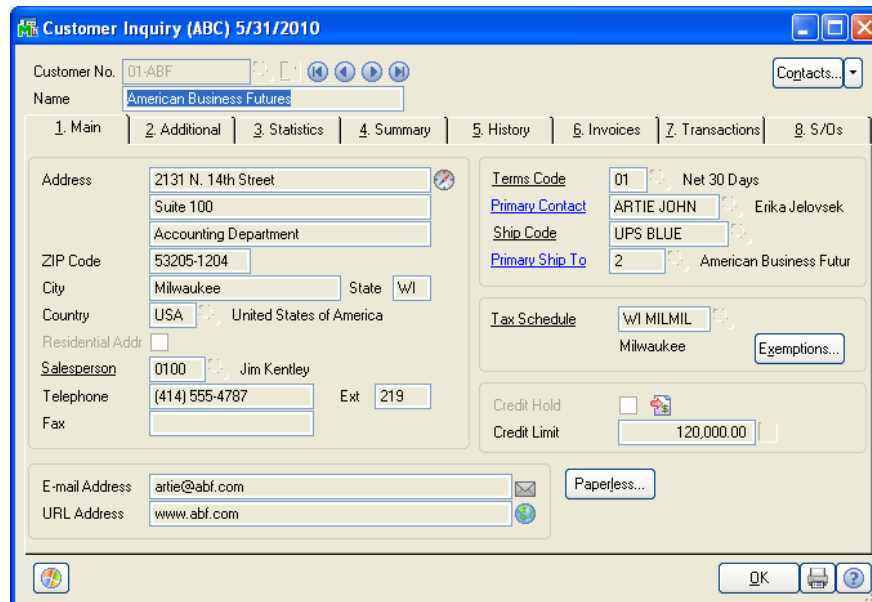
In 4.3, unnecessary zero amounts will be eliminated from General Ledger Detail Reports. For example, if a transaction shows a debit amount, the credit amount on the opposite column will now be blank instead of displaying 0.00.

IMPROVED FINANCIAL REPORTS

When setting an Income Statement Format, 4.3 users will be able to select to print Actual, Budget, and Budget Variance values for any of the three financial periods, Period to Date, Year to Date or Both Period & Year to Date. In General Ledger, 4.3 users will be able to choose condensed formatting, reducing the number of pages printed for a Financial Trend Report. This format will be available in the 'Set Trend Report Format' step of the Report Wizard.

EASIER TO READ INQUIRY SCREENS

The sales order inquiry screens, Customer Inquiry, Invoice History Inquiry, Sales Order Inquiry, Sales Order/Quote History Inquiry and RMA Inquiry, will be easier to read by the application of a bolder typeface in the most important fields on each screen.



MASTER DEVELOPER ENHANCEMENTS

DICTIONARY CHANGE FOR SYSTEM TABLES

Master Developers will be able to utilize a new column in System Tables in 4.3 that will uniquely identify records. This new System Table identifier will allow the Master Developers' enhancements to survive future upgrades, assisting to lower overall TCO and eliminate upgrade roadblocks.

DEVELOPER STUDIO ENHANCEMENTS

A new utility for Master Developers to accelerate their development of customer enhancements will be available in 4.3. It will combine the functionality of Generate Installation Merge File Utility and Enhancement Maintenance Export into one utility for all merge files.

INTEGRATED SAGE SOFTWARE SOLUTIONS

Sage will continue to provide 360° solutions for Sage MAS 90 and 200 customers, including:

ACT! LINK

ACT! Link 1.5 will be compatible with ACT! by Sage 2008, as well as ACT! 2007, and leverages some of the new ACT! capabilities. For example, ACT! 2008 allows multiple companies with the same name, which will now be associated with unique Sage MAS 90 and 200 customer numbers, (i.e. Kinko's in Columbus Ohio vs Kinko's in Dallas, Texas).

Sage MAS 90 and 200 ACT! Link 1.5 continues to provide Sales and other front-office personnel the ability to quickly access critical back-office data so that they can better manage customer relationships. Management teams will get complete visibility into their organization's business processes and resources.

ACT! Link 1.5 provides:

- o Compatibility with ACT! by Sage 2008
- o Enhanced error message reporting
- o Ability to accommodate duplicate Sage MAS 90 Customer Names when associated with the Company Name in ACT! 2008
- o Improved documentation for smoother installation on existing installs of ACT! and Sage MAS 90 or 200
- o

Sage MAS 90 and 200 ACT! Link Compatibility Matrix

Product	Version
ACT! Link	1.5
Sage MAS 90	4.1 or 4.2
Sage MAS 200	4.1 or 4.2
ACT! by Sage	2007 Standard or 2007 Premium, 2008 Standard or 2008 Premium

ABRA HRMS

4.3 will remain compliant with the most recent release of Abra, with no new integration points. Highlights of the most recent Sage Abra HRMS v7.6 release are:

Enhancements to Abra eRecruiter, Abra Benefits Enrollment, Abra HR, Abra Payroll, Abra Attendance, Abra Link, Abra MAS 90 Link and Abra OrgPlus. System level changes include:

- The ability to create and accept complex passwords up to 10 characters in length which support uppercase and lowercase characters, alpha, numeric and some special characters.
- Updated Upsizing Wizard. Supports the ability to move data from Abra v7.5.
- Microsoft Windows Vista compatibility. Sage Abra Suite 7.6 is compatible with Microsoft Windows Vista.

CREDIT CARD PROCESSING POWERED BY SAGE PAYMENT SOLUTIONS

Recently introduced and designed with both 4.2 and 4.3 compatibility, Credit Card Processing powered by Sage Payment Solutions will be a complete credit card processing solution for 4.3 customers' growing businesses. Data from mail order, telephone order and internet businesses can be entered through the

Sales Order and Accounts Receivable modules and e-Business Manager. This module will be distributed on the Sage MAS 90 and 200 product CDs, no special program download will be required.

The new credit card processing module will give Sage MAS 90 and 200 customers the benefits of a comprehensive business management solution coupled with credit card processing, all from Sage Software. And, because processing with Sage Payment Solutions will enable us to offer very competitive processing fees, it will translate into savings for customers and a lower total cost of ownership. Transactional information will be captured and securely stored for historical and reconciliation purposes, and can be accessed and viewed online 24/7.

SAGECRM

With the 4.3 release, the SageCRM module will continue to provide all the integration that was introduced in 4.2, and will remain the mid-tier choice of the three CRM solutions. 4.3 will be compliant with version 6.0 patch j of SageCRM, and approximately three months after the 4.3 release, a Sage MAS 90 and 200 Service Update will be available to bring the integration compatibility to SageCRM 6.1.

SageCRM is an easy-to-use, feature-rich, Internet-based suite of applications that provides enterprise-wide access to customer, partner and prospect information. Designed to support all aspects of customer relationship management, SageCRM is designed for rapid deployment at your customer's facility to get them up and running quickly. They'll be able to get immediate access to critical customer data and increase productivity throughout their business with real-time data sharing.

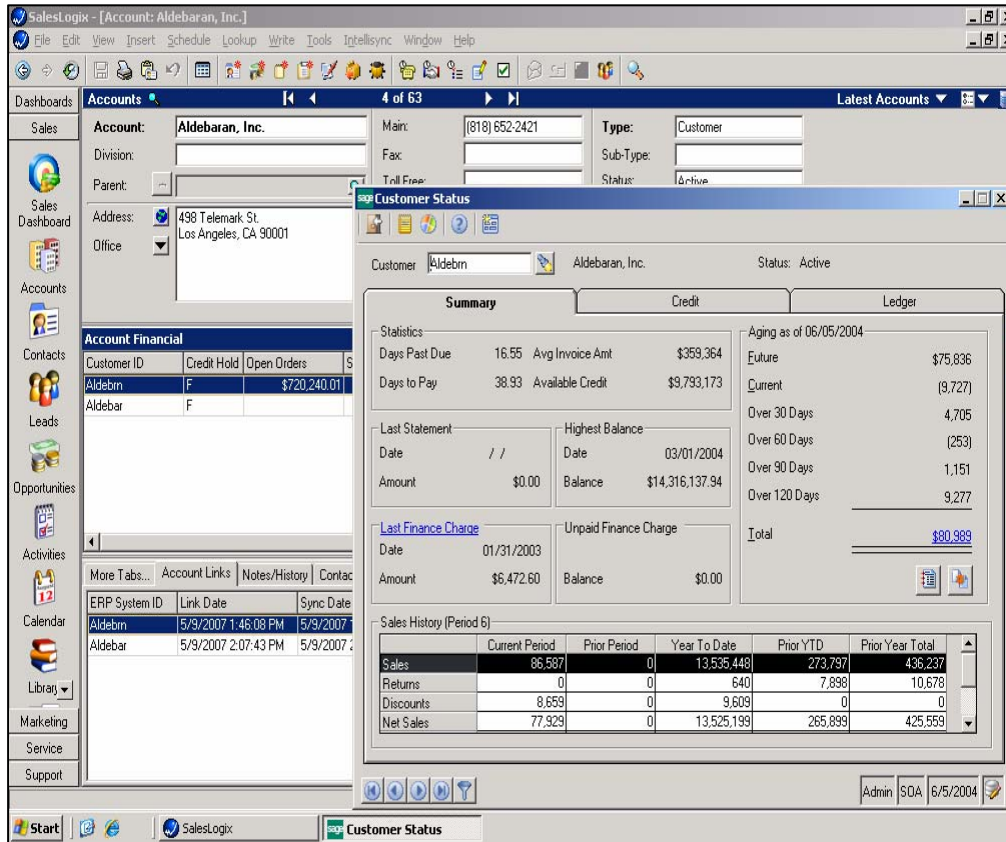
SageCRM for Sage MAS 90 and 200 offers key data integration points between SageCRM 200 and Sage MAS 90 and 200 4.2 including; customer profile information (ship to and bill to address, phone, status, etc.); key contact profile information; Item and pricing information; quote and order information; account history (orders, invoices, and credit history using Business Insights Explorer). Benefits include visibility into account history, real-time pricing and inventory produce accurate quotes, promote a prospect into a customer with a seamless workflow, and real-time synchronization of information makes sure you always see the most accurate data.

SAGE SALESLOGIX

Shortly following the 4.3 release, Sage SalesLogix will have a new integration to Sage MAS 90 and 200. Sage SalesLogix for Sage MAS 90 and 200 will be redesigned to improve communication, productivity, and decision making by providing timely, accurate information.

Sage SalesLogix for Sage MAS 90 and 200 will be certified with Sage SalesLogix 7.2 and Sage MAS 90 and 200 4.3. Sage Business Partners will be required to have current certification on both Sage SalesLogix and Sage MAS 90 or 200 to sell and implement this integration. It is anticipated that Sage SalesLogix for Sage MAS 90 and 200 will go into final testing at the time of the 4.3 release, and be available soon after. Some of the key highlights will be:

- Instantly create accounts in Sage MAS 90 and 200 through Sage SalesLogix without entering a sales order
- Tailor bi-directional synchronization to meet your business needs, scheduled or on-demand
- Enhance validation checking to eliminate duplication
- View inventory in multiple warehouse locations (Sites)
- Customize Ad-Hoc Queries for powerful and drill-down capability and custom reporting
- Expand the visibility of instant, accurate account detail from Sage MAS 90 and 200 from Sage SalesLogix



For complete details on this exciting new release, please refer to the Sage SalesLogix for Sage MAS pre-release guide posted on the Sage MAS Partner File Center.

Also, please note that the DynaLink name will be retired with this release, and will be replaced with new integration to SalesLogix.

SAGE TIMESHEET – SAGE MAS 90 EDITION

For professional service organization that need to track and bill projects based on a fixed time or material basis, Sage TimeSheet – Sage MAS 90 Edition v9.7 will provide an integrated 4.3 solution. Streamline processes, automate task management, and increase the accuracy of project forecasting. This sophisticated timesheet and time tracking data collection software will provide the ability to electronically assign jobs to employees and collect data on actual time spent and costs incurred on each task. Sage TimeSheet includes a seamless integration to Sage MAS Job Cost, Payroll, TimeCard, Accounts Payable, and Accounts Receivable.

Using an intuitive spreadsheet-style interface, this comprehensive solution for internal or remote workgroups of any size supports an almost unlimited diversity of business process and approval levels, project structure and workflow. Automate time and expense tracking, billing and expense reimbursement, and create powerful web-based, summary, detail, or custom reports. Transfer actuals and prorate values, do remote Time and Expense entry and project management, transfer expense items to Accounts Receivable for billing and restrict the job selection lists according to the selected employee.

THIRD PARTY CONSIDERATIONS

CREDIT CARD PROCESSING POWERED BY PCCHARGE

Compliant with Visa and MasterCard ECI regulations, there will be no changes to the existing Credit Card Processing module powered by PCCharge Payment Server, an open architecture system designed to integrate credit card transaction processing into your existing Sage MAS 90 or 200 system. In addition, for convenient cost-saving one stop support and processing, Sage Payment Solutions provides a merchant account for this credit card module. Simply setup the merchant account and inform your existing processor that you want to use Sage Payment Solutions for processing. No need to change banks or bank accounts.

CRYSTAL REPORTS V10.0

Crystal Reports provides access to your data and allows you to format it, and deliver it as information inside and outside your organization. Crystal Reports 10.0 will continue to be used with 4.3.

FRX FINANCIAL REPORTER

FRx is a financial reporting application that gives growing businesses control of their entire financial reporting process across one or more legal entities. FRx version 6.7 service pack 10 will be included with the 4.3 release.

STARSHIP FREIGHT

StarShip Freight is used to integrate efficient packing and an automated process into the fulfillment of larger shipments. For less-than-truckload (LTL) and truckload (TL) shipments, it will provide item level detail, print the Bill of Lading (BOL), and recommend an auto-pack based on your previous shipments with carriers such as Roadway and Yellow Freight.

Reduce shipping costs by shopping for the best rates using Freightquote.com carriers, negotiated rates, or a mixture of both. Quickly view the transit time and freight charges before selection and get tracking information on shipment location and status.

The StarShip Freight Shipping Assistant will simplify pick-and-pack functionality and improve efficiency. As shipments are processed, the Shipping Assistant remembers packaging scenarios, and provides those as auto-packing options in the future. A sophisticated two-tiered approach to packaging captures the item detail for each box, plus the box details for each pallet. Sage MAS 90 and 200 4.3 will use StarShip Freight version 10.

STARSHIP PARCEL

StarShip Parcel will continue to tightly integrate with Sage MAS 90 and 200 4.3 and will make the entire shipment management process more fluid. Plus, when combined with the pick, pack, and ship feature built into the Sales Order module, StarShip Parcel helps companies become more competitive and offers features that can potentially reduce shipping and shipping-related expenses. Expected to release in March '08, the latest StarShip Parcel, v9.9.3, will include updated rates for UPS, DHL, FedEx and Spee-Dee along with the following enhancements:

- DHL International
 - Supports Worldwide Priority Express and non-dutiable shipments such as documents and reports
 - Optional services include: Shipment value protection and Delivery Duty Paid or Unpaid
 - Prints bar coded shipping labels, commercial invoice and certificate of origin
- Late Delivery Reporting

StarShip now simplifies the task of refund processing by reporting shipments that the carrier fails to deliver by the guaranteed date/time. Reporting is available for the UPS, FedEx and DHL carrier

