



	ACT! 6.0	ACT! 2005	ACT! 2006	ACT! 2007	ACT! 2008	ACT! 2009
<b>Prospect and Customer Communications</b>						
Built-in spell checker		✓	✓	✓	✓	✓
Improved Mail Merge		✓	✓	✓	✓	✓
Validate and correct addresses during Mail Merge		✓	✓	✓	✓	✓
ACT! E-mail Find		✓	✓	✓	✓	✓
Use ACT! as Outlook address book		✓	✓	✓	✓	✓
ACT! E-mail Client integrated with Outlook®, Outlook Express, or Lotus Notes®	✓		✓	✓	✓	✓
Create ACT! Contacts from Outlook e-mail <sup>5</sup>				✓	✓	✓
Attach Outlook e-mail to ACT! Contacts <sup>5</sup>				✓	✓	✓
Specify default history types and create ACT! history from Outlook <sup>5</sup>				✓	✓	✓
Use flexible Outlook Rules in ACT!						✓
Last E-mail field				✓	✓	✓
En Masse E-mail attaching						✓
E-mail send from the Notes Preview Pane						✓
<b>Dashboards and Reporting</b>						
ACT! Dashboard					✓	✓
ACT! Premium Dashboard with team views					✓	✓
20+ preformatted/streamlined sales reports		✓	✓	✓	✓	✓
Graphical sales pipeline with drill down to see opportunity details		✓	✓	✓	✓	✓
<b>Data Sharing and Security</b>						
Group scheduling		✓	✓	✓	✓	✓
Manage resources including conference rooms and equipment		✓	✓	✓	✓	✓
Five security levels		✓	✓	✓	✓	✓
Mark Notes and Opportunities as private		✓	✓	✓	✓	✓
Secure Notes, History, and Opportunities en masse				✓	✓	✓
Field level security				✓	✓	✓
Company security <sup>6</sup>					✓	✓
Group and Company security <sup>7</sup>					✓	✓
<b>Customization</b>						
Share drop-down lists across different fields		✓	✓	✓	✓	✓
Field types – Picture, Yes/No, Memo, E-mail		✓	✓	✓	✓	✓
Customizable drop-downs; utilize multi-select values <sup>4</sup>		✓	✓	✓	✓	✓
Customizable Priority, Activity, and History types <sup>4</sup>		✓	✓	✓	✓	✓
Customizable opportunity field names and types with drop-down lists <sup>4</sup>			✓	✓	✓	✓
<b>Administration</b>						
Scalability to accommodate larger teams <sup>8</sup>		✓	✓	✓	✓	✓
View team memberships <sup>4</sup>			✓	✓	✓	✓
Grant Contact access en masse <sup>4</sup>			✓	✓	✓	✓
Lookup Contacts by access			✓	✓	✓	✓
Custom user permissions			✓	✓	✓	✓
Automatic database sync and backup <sup>4</sup>			✓	✓	✓	✓
Automatic database maintenance <sup>4</sup>				✓	✓	✓
Password rules				✓	✓	✓
Query-based sync		✓	✓	✓	✓	✓
Improved administration for remote users <sup>4</sup>			✓	✓	✓	✓
Support for Non-Local Machine Administrators <sup>9,4</sup>			✓	✓	✓	✓
Silent Install <sup>10</sup>			✓	✓	✓	✓
ACT! Scheduler in ACT!						✓
ACT! Scheduler with hourly options <sup>11</sup>						✓
Simplified installation of a remote database						✓
Streamlined sync progress bar						✓
Option to exclude attachments from backups <sup>11</sup>						✓
Quick info for logged-in users						✓

