

## NETSTOCK provides the remedy for effective inventory management



**Customer:** Faithful to Nature

**Industry:** Alternative products - Health

**Location:** Online retail

**ERP:** Acumatica

Faithful to Nature, founded in 2006, is an online health shop for the South African market. Their mission is to provide an ever-expanding range of alternative products to keep yourself, your family, and our Earth safer.



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Luisa Tropartz, Head of buying



### Challenge

Lack of visibility due to lack of inventory data



### Solution

Integrating NETSTOCK with their Acumatica ERP provided all the data needed to make informed decisions



### Result

50% reduction in stockholding and 15% fill rate improvement



### INTEGRATED SYSTEMS ARE KEY TO SUCCESSFUL INVENTORY PLANNING

Faithful to Nature was managing their stock ordering through the use of an in-house developed tool and their stock holding through their ERP. There was no integration between the two systems, and data that is critical to successful demand forecasting, such as supplier performance, was non-existent. “Our biggest challenge before NETSTOCK was the lack of visibility on our ‘out of stock’ items, and managing our excess stock levels was a manual, time-consuming process. More specifically, we hadn’t classified our items, which meant we were often wasting time on inventory that had no major impact on the business instead of focusing on those items that did”, says Luisa Tropartz, Head of buying at Faithful to Nature.

After the successful implementation and integration with their ERP, Faithful to Nature now have full sight of their inventory. They can manage their BOM with better accuracy and have easy access to critical data, allowing them to make more intelligent and informed inventory decisions.

Faithful to Nature has managed to reduce its stock holding by an outstanding 50% and have improved their customer service levels by an impressive 15%. Besides the financial gains, the process flows within the buying department are far more efficient and transparent. “I would recommend NETSTOCK without hesitation. NETSTOCK will take your inventory management to another level and, at the same time, optimize efficiencies in your buying departments”, concludes Luisa.